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Publishers' Weekly

THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

[ESTABLISHED 1852.]

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Vol. XCIII, No. 13 NEW YORK, March 30, 1918 WHOLE No. 2408

"America first—America only—America always"

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The Pawns Count

By E. Phillips Oppenheim

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HE SAID:

"I finished "First Call" a few days ago and was so enthusiastic about it that now my wife is crazy to read it."

"Why doesn't she?" I said.

"Well," he answered, "As soon as I had turned the last page my eleven-year-old boy grabbed it. He'd just devoured it, when his grandmother got hold of it--she's eighty-three--and she sits on it at the table so my wife can't get at it until she's read it through. That's what I call a book with a wide appeal."

THAT MAN IS RIGHT

BOSTON SAYS: "The Government might well purchase the volume ('First Call') for distribution in its expeditionary force."—*Boston Herald.*

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MEN IN WAR

by

ANDREAS LATZKO

The following appeared in "The Boston Transcript" of March 20th, 1918

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The Revelations of an Austrian Officer

By C. D. N.

An officer in the Austrian army, Andreas Latzko, has written a book called "Men in War," which will unquestionably rank with the greatest expressions wrung from the human soul by these years of agony and horror. The publishers announce a first edition of ten thousand copies. One hopes that not fifty such editions will exhaust the public demand for such a book.

The *N. Y. Post* says: "'Under Fire' is realism, 'Men In War' is artistic realism. From it we get a total impression (of the war) that is more complete than that suggested by Barbusse."

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A Soldier's True Story

of the things that are

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without any

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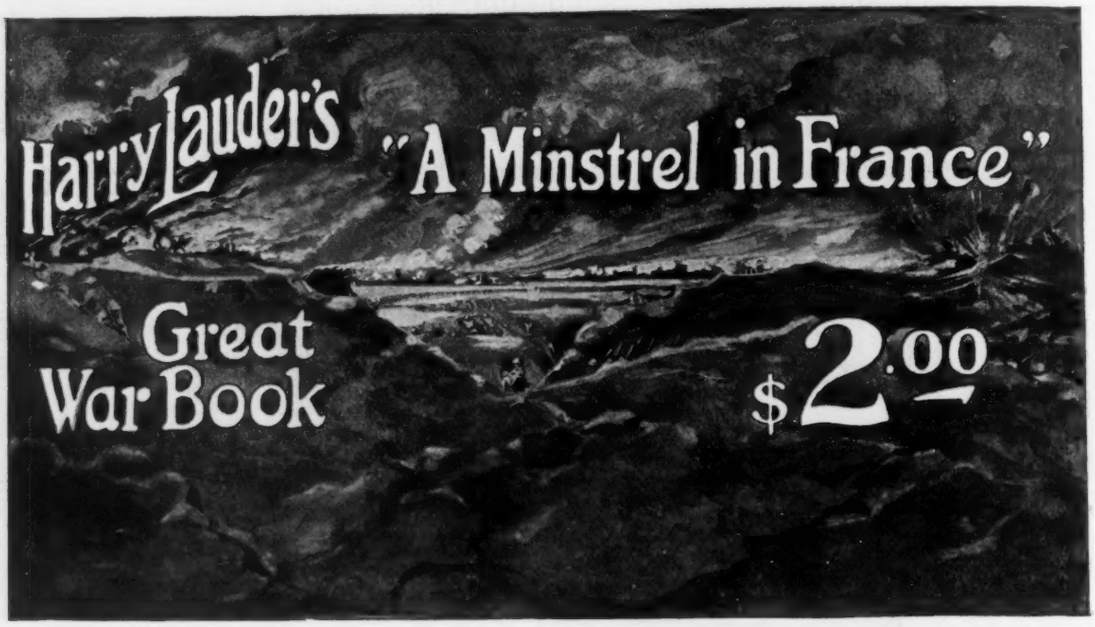

The Unique book of the War. Its tragic side—its lighter side—all of it—seen through the eyes of one of the world's greatest Artists, a Patriot, and a Father who has given his only son to his Country's cause.

No man has been more widely advertised throughout the entire United States than Harry Lauder. He has spoken to great crowds in every big city of the United States. Newspapers have printed and are printing columns about him. And now—right in the midst of it—comes his book.

Realizing that it has a unique appeal direct to the hearts of every family with a son in service or any friend in uniform, we have made every effort to help place a copy in every home that displays a service flag.

Large advertisements in *Cosmopolitan, Good Housekeeping, Hearst's, Review of Reviews, Puck, Harper's Bazar*, etc., etc., are now appearing. Besides these are large window displays, mailing cards, and selling helps of every sort. "A Minstrel in France" is backed by one of the greatest and most carefully worked out plans ever devised for helping dealers sell.

THE ELEMENTS OF THE GREAT WAR—By Hilaire Belloc

"Mr. Belloc's book is a rare achievement."
—BOSTON TRANSCRIPT.

"A masterly work, every page of which is full of the most vital interest."—PHILADELPHIA PUBLIC LEDGER.

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"A child of ten in the 5th grade of the Public School could read Mr. Belloc's book on the Battle of the Marne with understanding and enjoyment. A University Professor will equally find the volume fascinating."—DETROIT NEWS TRIBUNE.

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Forecast for the Book Trade: The most important event in April will be the publishing of a New Tarzan Story.

TARZAN

and the

JEWELS OF OPAR

In one of his early exploits Tarzan visited the mysterious ruined city of Opar that flourished in days of a bygone civilization but was now inhabited by a strange horde of bloodthirsty, apelike priests headed by La, the beautiful high-priestess of the flaming God. At that time he brought back a very small portion indeed of the immense store of ingots of flaming gold which he discovered. The present story tells why Tarzan returned to the mysterious city and what he found there. Illustrated by J. Allen St. John. ***Price $1.35***

By Edgar Rice Burroughs

Publishers A. C. McClurg & Co. Chicago

The War and The Wherewithal

Rudyard Kipling says:

"The men, the ships, the munitions, must go forward to the war, and behind them must come the money, without which nothing can move. Where our hearts are there must our treasure be also.

Bookmen!

It is your bounden duty to influence to the height of your opportunities every member of your business staff to buy, buy, and keep buying, Thrift Stamps, War Savings Stamps, Liberty Bonds.

Don't lose sight of this responsibility for a single hour.

Begin at once and keep it up.

The Publishers' Weekly

A new story by the author of "Molly Make-Believe"

THE NE'ER-DO-MUCH

By
ELEANOR HALLOWELL ABBOTT

Illustrated by
James Montgomery Flagg

AN audaciously original tale in which an erratic South American millionaire, ignoring all the people he knows, holds a dinner only for all the celebrities whom he wishes he knew, at which some of the celebrities find out rather surprising things about each other. Quite as surprising are the things that they don't find out. But for the interesting details it will pay you to see the charming red-haired young miss and the outdoorish looking young man, who are the hero and heroine of this very unusual story. "The Ne'er-Do-Much" possesses that amusing, inexplicable quality which has brought Eleanor Hallowell Abbott's stories such marked success. *16mo, cloth,* $1.00 *net*

THE THREE OF HEARTS By Berta Ruck

Author of "His Official Fiancée," "The Girls at His Billet," "Miss Million's Maid," etc.

Proposing to a girl is a great event in the life of almost any young man, however hardened, but Billy Somers proposed to three in one evening and was accepted by all three. At a regimental dance, in some mysterious manner, he became affianced not only to the "one girl in the world," but to two others. And no one suspected for a very long time that an envious M.O. might have had a hand in discrediting this very popular young subaltern in the eyes of the powers-that-be. But the story of his emergence from all these difficulties to his own ultimate happiness, as well as that of the three girls, is delightfully funny and is told with all the spirit and charm of Berta Ruck's best style. *Illustrated, 12mo* $1.40

THE FLAME By Olive Wadsley

You will find Toni Saumerez of "The Flame" by far the best of Miss Wadsley's very live heroines. As a child of ten she is rescued from the London slums. Young womanhood finds her not a bit pretty but immensely amusing, with an infectious magnetism, a huge capacity for emotion, and that elusive thing, a charming personality. Romance comes to her early and "like a flame consumes her." But she upsets the schemes of designing fortune, and in doing so entertains us with an excellent story. $1.40

Dodd, Mead and Company - Publishers - New York

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Because

It is a Story of *Scouting*

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The Author is an *Intelligence Officer*

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Thrillingly told

It tells about the *Australians*
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Illustrated $1.50 Net

CHARLES SCRIBNER'S SONS, NEW YORK

The Publishers' Weekly
FOUNDED BY F. LEYPOLDT

March 30, 1918

The Editor is not responsible for the views expressed in contributed articles or communications.
Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.
For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

THE ONE-MAN BOOKSTORE

ONE of those friends—everyone in the book-trade has one or more of them—who insist that it is much better to earn one's living, "a real living," in general business and have books as one's avocation rather than to go in for books as both vocation and avocation, drove home a parting argument recently by a paraphrase of the old slur on the teaching profession, to the effect that those who can, do, and those who can't, sell books. His tone and general bearing were those unconsciously assumed by many New Yorkers toward Bostonians, Philadelphians and inhabitants of other junior localities. He had been into a bookstore earlier in the day and his inquiry regarding a book either just out or about to be published had been bungled from clerk to clerk and finally after considerable delay taken to the proprietor, who himself ran it down in two minutes in a trade catalog.

"Why didn't the first clerk I asked go to that catalog and answer my question?" the apostle of "a real living" demanded.

The trouble this man had stumbled upon—and it is almost as common as retail merchandising itself—goes much deeper than the immediate set of clerks who bungled his query and finally had to go to the proprietor of the store for an answer. Managerial ability falls into two classes: the type that manages by training a corps of able "seconds," of whom much is expected and who are paid accordingly, and the fearful type that does the whole job himself for fear his assistants would not do it right. It was a bookstore run by the latter type that called forth the well-merited scorn of the man in question. That he should have included the whole retail book-trade in the phrase "those who can't, sell books" would indicate that it was by no means a first experience of this kind for him.

A publisher's traveler described one of the most prominent dealers in the far west recently as "the sort of bookseller who hasn't any seconds, who answers every phone call himself, does all the buying unaided, and who doesn't allow his salespeople enough freedom to let them feel they are a part of his organization." It is not unnatural for such a man who has struggled up from the position of errand boy, to clerk, to owner of his own store, to be so impressed with the importance of watching details in a bookstore that he prefers to carry the entire responsibility himself. But nothing tends more to take all the enthusiasm and ambition out of a youngster in a business, particularly in a business like bookselling where enthusiasm often has to make up in part for a rather wizened salary, than this centralization of all initiative, all selection of stock, all store planning, in the one all-high boss.

The book-buyer, more perhaps than any other class of customers, loathes unprofessional, clammy service. When he buys a copy of "The Way of All Flesh" or of Osborn's "Origin and Evolution of Life" he is doing something that lies vastly nearer his heart than when he enters a hardware store or a haberdasher's shop to get a hammer or a necktie. Whether he buys books every week or only every month it is none the less always an event to the real booklover—the type of patron every bookstore strives to build up—and he expects the sort of undisturbing, sympathetic reception that will agree with this mood. No wonder he fumes and resolves to try another shop when he gets into a bookstore where the clerks are mere appendages to the proprietor, who has to be unearthed somewhere in the back of the store.

How one manager is making partners of his assistants is reflected in the brief article, "Enlisting the Help of the Publisher's Traveler," elsewhere in this issue: Mr. Everett, manager of Smith & Lamar in Dallas, recognizing the difficulty travelers experience in most places in getting at the clerks who do the actual work of selling the books the store manager buys, here asks a certain wide-awake traveler to plan to stop off at Dallas and talk, not to him alone, but to his entire staff of assistants. Other means being employed to this end are the making of

certain clerks responsible for buying and sales in their departments, placing a tangible premium on suggestions for window displays and special campaigns, keeping frankly before assistants the figures for sales in the past and the quotas expected in the current year, and, above all, store conferences which are not mere harangues by "the boss" but genuine conferences in which store policies are discussed and quick recognition is awarded to demonstrated ability; it has become a practice in at least one such conference to expect each one present to make some constructive suggestion each week.

HOW AN ENGLISH HOUSE IS TRAINING ABLE "SECONDS"

THE bookselling instruction being attempted at the present time by W. H. Smith & Son in England is of interest to the American trade not alone because the subject of trade instruction is so much to the fore here but also because this English endeavor "is due in a measure," the PUBLISHERS' WEEKLY is advised, "to the report in the PUBLISHERS' WEEKLY for June 9 of the 'Bookseller's School' conducted by Younker Bros. in Des Moines under the direction of H. J. Simonson." W. H. Smith & Son, it should be stated for the benefit of those not already familiar with this great business, is the English house corresponding to the Union News Co. in this country, tho specializing in books somewhat more than the American firm. The staff numbers 10,000, now composed largely of women owing to the fact that over 6000 of the men employees have joined the colors.

"My own scheme," writes Mr. J. W. Frings, the man behind the W. H. Smith & Son trade instruction, "I have designed to go much deeper [as compared with the Younker Bros. questions] than a mere technical examination in business. It is as you will see intended principally to test the possession of general knowledge and to encourage its growth in our staff. I desire, however, to acknowledge the [Younker Bros.] idea which is so valuable in itself as the starting point of a train of fresh ideas which become ever more valuable as they are worked out in practice. . . . Altho we have placed a strict limit upon the age of the competitors and many of the staff have been in the service for only a short time we have already received within two days after opening the competition over 200 entries."

The English scheme, as outlined in "Self-Education as a Factor in Business Success," a special supplement to the company's house organ, the *Newsbasket*, includes an award of £75 in prizes for the best answers to the questions set.

"There will be very few bold enough to deny that in every person there is a strong desire to improve his or her position in life," this bulletin states. "This has sometimes been called 'The Law of Divine Discontent.' Now it ought not to be necessary to say that every individual in the service of this firm has great opportunities for advancement if he or she would only fit himself or herself for further and better service. The interests of the firm and of the staff are more or less identical. Only so far as the staff improves in capacity and efficiency will the success of the firm continue and progress ever onwards. As each member of the staff becomes a more valuable asset to the firm so the position of such individual improves.

"It would be as well, perhaps, here to say that these remarks are addressed mainly to the younger members of the staff who have their careers yet in front of them and their positions in life to make. Altho each one of them undoubtedly has desires for advancement, in many it stops at a pious wish that things might be better. It must be realized, however, that no amount of wishing will bring about the desired change. There must be a will strongly expressed in this direction.

"There is no better method of finding out how far one is justified in expecting advancement than to ascertain just what qualifications one possesses for promotion. If one starts to ask how much one knows or how much one can do it will generally be found that the answer usually takes the form of how little one knows. There are two general methods of education. One is the formulation of an amount of classified knowledge and subjecting the learner to a process of bombardment with it, the other is the Socratic method of asking questions which continually throw the mind of the learner back upon itself to collect and arrange such knowledge as he already possesses; to suggest fresh ideas to him by the character of those questions; and to urge him to seek fresh channels of information in order to be able to reply to the questions.

"It is the latter method we think the better, and it is with a view to helping the younger members of the staff to fit themselves more quickly for the advancement which the firm's service will offer them, that we are preparing a scheme, the first portion of which is offered here. The activities of the firm's business are very extensive and any scheme of a general character cannot well be expected to apply immediately to all of them. For the moment, therefore, we are almost necessarily compelled to confine ourselves to the assistance of those junior members of the staff who are more closely bound up with the firm's business at the bookstalls and book shops. Later it is hoped that the scheme will be developed to include every one of the firm's many businesses.

"It may be well here to make one point clear. We wish every member of the staff to feel that this educative scheme is extended without restriction. Boys, girls, and women as well as men are each and all equally im-

portant in the firm's service. There has been at times the opinion expressed that girls rarely take the same interest in a business career as boys do. However true this may be as a mere general proposition and particularly so in pre-war times, we feel that it is no longer true to-day. Girls and women are entering into the economic life of the nation in every phase of business and industrial activity with a zest and a desire to perfect themselves and increase their usefulness which no longer leaves any reproach possible. Many are already showing that in ability and desire to master the essentials of the business they are in no way inferior to the other sex.

"If there is one cardinal principle which this firm has ever set before itself it is this—'Faithful and efficient service to the Public.' This principle, adhered to for a century, has borne good fruit. Now in order to render faithful and efficient service to the public it is necessary that each individual should be fitted to his or her task. It is not enough to know just sufficient to hold one's job. It is necessary, if one is to make progress, to know enough to fill the post to the satisfaction of one's superior. At any moment the chance may come, and if one is found deficient in character, knowledge or capacity, another is chosen for the post that might have been one's own.

"Good service means, amongst other things, not only a worthy and dependable character but also efficient salesmanship. And efficient salesmanship entails a thoro knowledge of the goods one has to sell. We might mention, just as examples, Books, Magazines and Reviews, Library Service, Binding, Stationery, Fancy Goods. What precisely do you know of each of these branches of the firm's business? You are probably confident that you know enough to "carry on." But this, as we have already pointed out, is not sufficient. You must know very much more if you are to fit yourself for promotion.

"Education in its broadest sense is not merely the knowledge of certain facts. It is shown rather by the ability to grapple with difficulties as they occur. This comes partially from a wide general knowledge but mainly from the power of co-ordinating and applying such knowledge. Real education confers the capacity to select the right ideas which originate from an all-round knowledge, to associate such ideas in proper sequence, to develop an argument from them, and to reach conclusions which shall be the basis of a reliable judgment. It enables one, too, to act with self-reliance upon such judgment. It is not sufficient just to know things. One must possess the power of using the things which are known, in the right way, on the right occasions. One may feel that a thing is right, may even know that it is right, but still be deficient in a most vital quality if unable to convince another that it is right, or to act accordingly oneself if action be necessary.

"Association with cultured persons, and where possible the interchange of ideas with them, and a steady course of good reading under proper direction—with a constant self examination on the ideas and viewpoints such books convey, infer or imply—will do much to repair the absence of a more liberal education, for the earnest student. It is hoped by this competition to discover possibilities in the competitors, and arouse endeavors which shall lead them to acquire a more general education.

"Quite independently of the improvement that answering the following questions will effect in the individual's capacity, is a series of awards for correct replies to the questions. The firm have permitted us to offer £75 in prizes and we propose to distribute this as follows, in two classes:

CLASS A

For Staff aged 16 to 25 years of age.

	£	s.	d.
One prize of	10	0	0
Two prizes of	5	0	0
Four prizes of	2	10	0
Ten prizes of	1	0	0
Twenty prizes of	0	10	0
Total	50	0	0

CLASS B

For Staff under 16 years of age.

	£	s.	d.
One prize of	5	0	0
Two prizes of	2	10	0
Four prizes of	1	5	0
Ten prizes of	0	10	0
Twenty prizes of	0	5	0
Total	25	0	0

In addition to the award of prizes a certificate will be given to every individual reaching a certain standard of proficiency in the replies. Five subsequent sets of questions (six in all) will appear in the ensuing numbers of the *Newsbasket*. The award of marks from month to month will be announced in the *Newsbasket*.

"If this competition is successful and arouses, as we hope it will, a desire for a similar competition on the part of the other members of the staff, this desire will receive consideration at the hands of the firm.

The set of questions is as follows:

SENIOR DIVISION (CLASS A)

1. What conditions are necessary to enable an employer to pay high wages? Given such conditions, does it pay the employer to do so?

2. Make out a bill for quarter ending September 30th, 1917, to Lord Milner, who has been supplied with the following papers, etc., which are placed to his account and delivered to his house:

Times and Literary Supplement; *Spectator; Sphere; Bradshaw; Evening Standard; Punch; Westminster Gazette; Daily Mail* (from August 1st to September 8th); *Morning Post* (four single copies); 2 vols. *Everyman's Library*, cloth; 1 vol. Nelson's 1s. Fiction on July 3rd; 2 vols. Nelson's 1s. Non-Fiction (August 20th); second-hand library copy of "The Living Wage" by Philip Snowden; 1 ream, Chelsea Bank 8vo note paper; 250 ditto envelopes; 1 W. H. S. self-filler fountain pen; *The New Europe;* 250 copies of Smuts's speech.

N.B.—This customer also has the *Daily News* each morning, but calls for it at the Branch.

3. What do you consider were the most useful subjects you learned at school, and which of them have you found of least use? Give reasons for your answer.

4. Write a brief letter to the parent of a boy you wish to employ, giving details of the nature of the work and the prospects afforded by the Service.

5. A customer, Mr. B., writes to complain that he is being charged for the delivery of his papers, and threatens to withdraw his custom. Write him a suitable reasoned reply (*i. e., not* merely a reply stating that it is the rule of the Firm that such charge should be made).

6. What are the chief provisions of Mr. Fisher's new Education Bill? Discuss its possible effects upon your business.

7. If you had an account against a customer becoming overdue, and wished neither to offend the customer by pressing for payment, not to risk making a bad debt, how would you proceed to satisfy yourself as to his financial stability?

8. Do you consider every person earning £150 a year a possible Library subscriber? If not, why not?

9. Does it pay the Department for a subscriber to exchange frequently, or otherwise? Give reasons.

10. Do you consider the issue of cheap editions a good thing for the business as a whole and for your Branch in particular? Give reasons for or against.

11. What do you understand by Casing, Binding and Rebinding a book? Describe briefly any of the processes.

12. Do you consider it better in the interest of the business to push and sell Compendiums and Writing Pads or our regular Proprietary lines of Boxed Notepaper and Envelopes? State fully the reason and experience that prompt your answer.

JUNIOR DIVISION (CLASS B)

1. Give a short account of your daily duties.

2. What further duties, if any, could you undertake? Give details.

3. What qualities do you think are the most important for an assistant to possess? Give reasons.

4. What is your favorite recreation and why? and, What time do you spend in study? Give details.

5. What subject did you like best at school, and why?

6. What do you understand by Politeness?

7. What are the advantages of good handwriting on Subscribers' Order Forms?

8. If you found you had delivered some papers wrongly (by being short of some and over with others) towards the end of your round, what would you do?

9. Do you know the difference between morocco and calf? Describe one or both of them.

10. If a customer asked you to order for him a copy of "Robinson Crusoe" what questions would you ask?

11. If a customer asked you for a particular book, would you know without reference if this was in stock? If so, how?

12. A customer inquires for a W.H.S. Self-filling Pen—how would you serve and satisfy the inquiry?

NEW YORK TRADE PLANS LIBERTY LOAN DRIVE

THE New York book and periodical publishers, printers, photo-engravers and binders are banded together for the Third Liberty Loan drive. The main committee, of which Charles Scribner is chairman, met for organization at lunch at the Aldine Club Wednesday noon, March 20th. The plans for the organization of the trade committees were outlined. Charles E. Butler is to act as chairman of the Booksellers' Committee, A. C. G. Hammesfahr of the Committee of Periodical Publishers, John Clyde Oswald of the Committee of Printers, and Raymond E. Bayles of the Committee of Binders. Each of these chairmen will have a representative committee from the trade appointed by him and each committee will have a secretary. These committees will be announced in an early issue of the PUBLISHERS' WEEKLY. The publishers will be canvassed by the publishing members of the main committee.

In the Second Liberty Loan the members of the publishers and booksellers committee reported purchases thru the Committee of over $1,650,000 in bonds. This time there is added the periodical publishers, printers and bookbinders, which means that this committee will have to sell several times as many bonds as they did before. Prior to the start of the campaign a letter will be sent to each one of the trades represented by this committee giving information about bonds and telling how purchases should be made and reported.

The main committee as organized consists of Charles Scribner, president of Charles Scribner's Sons, chairman; George P. Brett, president of Macmillan Co., G. A. Plimpton, vice-president of Ginn & Co., Joseph H. Sears, president of D. Appleton & Co., A. C. G. Hammesfahr, vice-president of P. F. Collier & Son, Charles F. Butler, treasurer of Brentano's, Raymond E. Bayles, president of Eugene C. Lewis Co., John Clyde Oswald, editor of the *American Printer*, and Whitney Darrow, of Charles Scribner's Sons, secretary.

HARPER QUARTER CENTURY CLUB ORGANIZED AT DINNER

ON March 19th those employees of the house of Harper and Brothers who have been in harness for twenty-five years or more gave a dinner to other members of the firm at Mouquin's. There are sixty-four of these "twenty-fivers" and they have formed a club called the "Q. C. C."—Quarter Century Club. The spirit of the gathering was expressed in these few words written on the front page of the menu:

This little dinner is the outward expression of a desire that has lurked in the minds of many of us to "get-together" some time; to break away from work long enough to become really acquainted. As President Wilson has said frequently: "If I knew him, I am sure I should like him." To that end, we must really know one another! Let's begin tonight.

When the idea of forming a Quarter Century Club (Q. C. C.) was suggested, and it was discovered that there were so many "twenty-fivers" on our roll, it seemed that there was real occasion for a celebration in honor of the men who have spent the major portion of their business lives in the employ of H. & B. Let the good fellowship which now exists continue to flourish and grow. Let each one of us feel that this is "our dinner,"—now go to it!

Between the courses songs were sung, including one by George Boyd, which went to the tune of "The Wearing of the Green," and began as follows:

THE GOOD OLD HARPER WAY

Words by G. A. BOYD—old in years but young in spirit, and one of the best of the Harpers that ever came down the pike.

We have met together once again,
Old friendship to cement,
We are met together here to-night,
Our minds on pleasure bent.
The spirit that pervades our work,
Will animate our play,
And we'll celebrate this occasion,
In the good old Harper way.

Chorus

In the good old Harper way, my boys,
In the good old Harper way,
We'll celebrate this occasion,
In the good old Harper way.

Other verse referring to H. & B. was found printed underneath the greeting on the front page; the instructions in the last lines were fully carried out by hearty cheering:

O! We're members sixty-four of the "Q. C. C."—
Sixty-four staunch "Twenty-fivers" toasting "H. & B."
And most of us were here before we knew our A. B. C.
It's a merry, merry life—but a short one!

There's Boyd who minds the "Chickens," and Hirle of the Press,
And Joseph Harper says, "I've been here thirty years—no less!"
To name you all the others would take too much space, I guess—
It's a merry, merry life—but a short one!

So fill your glasses up, my boys, with vintage red or white
And when you're feeling happy and your hearts are good and light,
Then cheer the House of Harper, boys, and cheer with all your might!
It's a merry, merry life—but a short one!

George Boyd, who was elected president of the club, recounted some very interesting and amusing anecdotes concerning the House of Harper, going back fifty-two years, which is the length of time he has been a "Harper." Lewis Rosenquest, who has been with the firm thirty years, was elected secretary, and made a very good speech.

The "Q. C. C.," besides getting together for friendly purposes, has a much more serious task in hand. It will look out for the welfare of all Harper men who are now in the United States service, either here or abroad. There are thirty-three of these boys now serving their country, and the "Q. C. C." keeps in touch with them in every way—seeing that they want for nothing and that they receive all necessary comfort, and have letters and books from the "old firm" to keep them from getting lonely and homesick.

The "Q. C. C." covers nearly every department of the business—the literary department, advertising, correspondence, purchasing, sales department, stores and shipping departments, as well as the composing and press rooms, the bindery and the bookkeeping department. The members are: H. Acker, J. Atkins, J. Alexander, G. Ahrens, H. M. Alden, G. Boyd, A. Beams, W. Buckley, E. J. Cullen, H. Clarke, W. Cokelet, E. Cleary, T. Culliton, W. J. Demarest, F. Dreisigacker, P. Fox, D. Fitzgerald, J. Fitzgerald, J. W. Farrington, W. Francis, E. Farbrother, J. Glennon, J. G. Gardner, N. Gannola, J. W. Harper, A. M. Hill, E. J. Hirle, A. Hamilton, W. H. Haines, P. Halpin, T. Hoag, H. Hoyns, J. Hallett, J. Henry, J. Howard, W. B. Howe, T. Kelly, J. M. Lewin, J. B. Latour, J. Lee, J. Lay, A. Leddy, C. Lewis, H. F. Meyer, H. McGrath, G. V. Price, C. Parrott, F. Pettit, J. F. Phayre, W. Quartley, L. Rosenquest, J. Scott, I. Snell, J. Segbers, G. Spence, J. Sutherland, M. Smith, D. Schroeder, J. Sinnott, F. Triggs, G. Willan, G. Williamson, J. White, C. Weber.

TWO BOOK-JACKETS SHOWING METHODS BEING USED BY PUBLISHERS TO PUSH WAR SAVINGS STAMPS. THE ENTIRE SIDE OF THE JACKET ON THE RIGHT IS DEVOTED TO WAR SAVINGS STAMPS, WHILE THE JACKET ON THE LEFT HAS THE APPEAL PRINTED ON THE BACK-BONE. THE F. A. STOKES CO. IS ALSO EMPLOYING THE FORMER METHOD ON SOME OF ITS BOOKS

IN MEMORIAM

Silas Orrin Howes

THERE died in New York, on February 11, one who perhaps as worthily as any man in any age represented the peculiar traits and charms of the book-lover, a man whose personal loveliness was only equalled by his unassuming modesty, a man who was an honor to the fine old profession of bookselling.

There will be some who frequent Brentano's book-store in New York who will long remember the quiet little gentleman who held the post nearest the front door, whose face lit with such a gentle and gracious smile when he saw a friend approach, who endured with patience and courtesy the thousand small annoyances that every salesman knows. There were encounters with the bourgeois customer, there were the exhausting fatigues of the rush

season, there were the day-long calls on the slender and none too robust frame. But thru it all he kept the perfect and unassuming grace of the high-born gentleman he was. An old-fashioned courtesy and gallantry moved in his blood.

It was an honor to know Silas Orrin Howes, and some have been fortunate to have disclosed to them the richness and simple bravery of that lover of truth and beauty. The present writer was one of the least and latest of these. Twice, during the last months of his life, it was my very good fortune to spend an evening with him at his room on Lexington Avenue, to drink the delicious coffee he brewed in his percolator given him by William Marion Reedy, to mull with him over the remarkable scrap-books he had compiled out of the richness of his varied reading, and to hear him talk about books and life.

Silas Orrin Howes was born in Macon, Georgia, October 15, 1867. He attended school in Macon and Atlanta, and then in Franklin, Indiana. He never went to college.

When he was born, a passion for books was born with him. His niece tells me that by the time he was twenty-one he had collected a considerable library. He began life as a newspaper man, on the Macon *Telegraph*. About the age of twenty-four he went to Galveston where he was first a copy-reader, and then for seven years telegraph editor of the *Galveston News*.

I do not know all the details of his life in Galveston, where he lived for about twenty years. He told me that at the time of the disastrous storm and flood he was working in a drug store near the Gulf front. He gave me a thrilling description of one awful night which he spent standing on the prescription counter with the water swirling about his waist. He slept in a little room at the back of the store, where he had a shelf of books which were particularly dear to him. Among them was a copy of Henley's poems. When the flood subsided all the books were gone, but the next day as he was looking over the wreckage of neighboring houses he found his Henley washed up on a doorstep—covered with slime and filth, but still intact. He sent it to Brentano's in New York to be rebound in vellum, instructing them not to clean it in any way. He wrote to Henley about the incident, who sent him a very friendly autographed card which he pasted in the volume. That was one of the books which he held most dear, and rightly.

I do not know just when he came to New York; about 1910, I believe. He took a position as salesman at Brentano's. After a couple of years there he became anxious to try the book business on his own account. He and his nephew opened a shop in San Antonio. Neither of them had had much real business experience. Certainly Howes himself was far too devoted a book-lover to be a good business man! After a few months the venture ended in failure, and all the personal library which he had collected thru patient years was swallowed up in the disaster. After this he returned to Brentano's, where he remained until his death. About a year before his death he was run over by a taxicab, which shook his nerves a great deal.

At some time during his career he came into intimate friendly contact with Ambrose Bierce, and used to tell many entertaining anecdotes about that erratic venturer in letters. He edited one of Bierce's volumes, adding a pleasant and scholarly little introduction. He was an occasional contributor to *Reedy's Mirror*, where he enjoyed indulging in his original vein of satire and shrewd comment. He was a great lover of quaint and exotic restaurants, and was particularly fond of the Turkish café, the Constantinople, just off Madison Square. It was a treat to go there with him, see him summon the waiter by clapping his hands (in the eastern fashion) and enjoy the strangely compounded dishes of that queer menu. He had sampled every Bulgar, Turkish, Balkan, French and Scandinavian restaurant on Lexington Avenue. His taste in unusual and savory dishes was as characteristic as his love for the finer flavors of literature. I remember last November I elicited from him that he had never tasted gooseberry jam, and had a jolly time hunting for a jar, which I found at last at Park and Tilford's, altho the salesgirl protested there was no such thing. I took it to him and made him promise to eat it at his breakfasts.

He had the true passions of the book-lover, which are not allotted to many. He had read hungrily, enjoying chiefly those magical draughts of prose which linger in the mind: Bacon, Sir Thomas Browne, Pater, Thoreau, Conrad. He was much of a recluse, a little saddened and sharpened perhaps by some of his experiences; and he loved above all, those writers who can present truth with a faint tang of acid flavor, the gooseberry jam of literature as it were. One of my last satisfactions was to convert him (in some measure) to an enthusiasm for Pearsall Smith's "Trivia."

As one looks back at that quiet, honorable life, one is aware of a high, noble spirit shining thru it: a spirit that sought but little for itself, welcomed love and comradeship that came its way, and was content with a modest round of routine duty because it afforded inner contact with what was beautiful and true. One remembers an innate gentleness, and a loyalty to a high and chivalrous ideal.

Such a life might be a lesson, if anything could, to the bumptious and "efficient" and smug. Time after time I have watched him serving some furred and jewelled customer who was not fit to exchange words with him; I have seen him jostled in a crowded aisle by some parvenu ignoramus who knew not that this quiet little man was one of the immortal spirits of gentleness and breeding who associate in quiet hours with the unburied dead of English letters. That corner of the store, near the front door, can never be the same.

Such a life could only fittingly be described

by the gentle inseeing pen of an E. V. Lucas.

My greatest regret and disappointment, when I heard of his sudden death, was that he would never know of a little tribute I had paid him in a forthcoming book. I had been saving it as a surprise for him, for I knew it would please him. And now he will never know.

CHRISTOPHER MORLEY.

Philadelphia, March 14, 1918.

RECORD OF AMERICAN BOOK PRODUCTION, FEBRUARY, 1918*

International Classification	New Publications.		By Origin			Total
	New Books	New Editions	American Authors	English and Other Foreign Authors: American Manufacture	English and Other Foreign Authors: Imported	
Philosophy	19	2	16	0	5	21
Religion, Theology	60	1	46	0	15	61
Sociology, Economics	53	5	47	4	7	58
Mil. & Naval Sci.	42	2	44	0	0	44
Law	27	6	33	0	0	33
Education	35	0	33	1	1	35
Philology	18	4	11	7	4	22
Science	42	3	40	1	4	45
Applied Science, Engin'g	36	7	39	0	4	43
Medicine, Hygiene	36	7	38	2	3	43
Agriculture	68	3	66	0	5	71
Domestic Economy	13	0	11	1	1	13
Business	19	7	24	0	2	26
Fine Arts	11	3	12	0	2	14
Music	5	0	4	0	1	5
Games, Amusements	9	1	10	0	0	10
General Literature, Essays	12	7	4	7	8	19
Poetry and Drama	41	37	38	33	7	78
Fiction	37	6	27	12	4	43
Juvenile Books	38	10	38	8	2	48
History	66	6	54	6	12	72
Geography, Travel	13	1	12	0	2	14
Biography, Genealogy	27	1	19	0	9	28
General Works, Miscel.	2	0	2	0	0	2
Total	729	119	668	82	98	848

* These figures include pamphlets of which 270 were recorded in February. In February, 1917, 711 new books and 173 new editions were recorded.

ENLISTING THE HELP OF THE PUBLISHER'S TRAVELER

ONE of the commonest complaints of publishers' travelers is that they can't reach the clerks successfully, the people who actually sell the books the proprietor of the store buys. A few words of casual conversation, a book forwarded "with the compliments of ——," and similar casual methods are the best they can do in most stores. Some short-sighted dealers have even resented a traveler's trying to talk his line to a clerk because the latter might be persuaded to push that particular line too hard. How one leading store manager is meeting travelers more than half-way is reflected in the following invitation from W. C. Everett, manager of Smith and Lamar in Dallas, to a representative of the Vir Publishing Co., an invitation which has been promptly accepted, according to *Successful Selling,* the peppery little house organ of the Philadelphia house:

"I read your last number of *Successful Selling* with much interest and am sure you will not be much surprised if I tell you I have gotten some very fine ideas from it, one in particular, that of drawing on the traveling men for help in developing a retail force. You referred on page eighteen to a book dealer in Cedar Rapids Iowa, that you had met in your travels who was doing this with fine results.

"I want to make an experiment in that line with our retail force and have selected you as one of the victims. When you arrange your itinerary to include Dallas, if you can plan to be here on Saturday afternoon, it will suit our purposes exactly. In the event you cannot be here Saturday afternoon, we can arrange a program for an evening hour.

"I am sure that you can be of much real help to our selling force and will be glad to have you turn the matter over in your mind and give me the benefit of your conclusions. This selling game is going to grow more and more intensive and if we put it over we are going to be compelled to draw on every possible source of help we can get. You are, of course, not unmindful of the fact that in this way you will have a splendid opportunity to impress your own line on the clerks."

THE HOME SCHOOL FOR BOOKSELLERS

Conducted by Miss Bessie Graham of the Philadelphia Booksellers' School.

LESSON XII.

Histories (Continued).—Histories of Modern Europe; Historical Series; Questions.

THE histories that are read most at the present day are the histories of our own time, the modern histories which furnish us with the historical backgrounds of the world war.

For a long time it was felt that contemporaneous history was of little worth, because impartiality and perspective were impossible to obtain for events near at hand. Now the

superiority of the classical historians, Herodotus, Thucydides, and Xenophon, is attributed by Dr. James Ford Rhodes to the very fact that they wrote what was practically contemporaneous history.

The general acceptance by historians of the doctrine of the Unity of History is said to be responsible for the great increase in the output of histories of our own time. According to this belief all history is one. There are no longer any watertight compartments between ancient and modern history, or between sacred and sectarian. History is a living whole, a continuous record. The past has no meaning except as it can be made to interpret the present. The whole motive force to-day for the writing of history is concern for the existing state of affairs. In a little volume entitled "History," by R. H. Gretton (Doran), it is stated that the modern historian no longer thinks of history as of something that necessarily stops short of his own time. The historian of past times writes with his foot firmly planted in his own day, and if history is to have any vital meaning for us it must be pivoted upon the immediate political interests of to-day.

ACTON, JOHN E. E. DALBERG.
"The Cambridge Modern History." Planned by Lord Acton. Edited by G. W. Prothero, and S. Leathes. 12 vols. Macmillan. $4.00 each. 2 supplementary volumes, index and atlas, $7.00.

"The Cambridge Modern History" is the highwater mark of historical scholarship today. Lord Acton is the most illustrious name among historians of the nineteenth century. "No Englishman ever came so near mastering the whole range of human knowledge. He was the most learned man in Europe. His position as a writer is much lower than that which he deserves as a scholar, for he wrote little. His learning was buried with him." His unfinished "History of Liberty" has been called "the greatest book that was never written."

ADAMS, GEORGE B.
"European History." Macmillan. $1.40.
"Growth of the French Nation." Macmillan. $1.25.
"Medieval and Modern History." Macmillan. $1.10.

ANDREWS, CHARLES M.
"The Historical Development of Modern Europe." Putnam. $3.50.
"The Political History of Europe Since 1814."
"Contemporaneous Europe" (since 1870).

BROWNING, OSCAR.
"A History of the Modern World." Funk. $3.00.

DAVIS, WILLIAM STEARNS.
"A History of Medieval and Modern Europe." Houghton. $1.60.

DRAPER, JOHN WILLIAM.
"Intellectual Development of Europe." 2 vols. Harper. $3.00.

FYFFE, C. A.
"History of Modern Europe." Holt. $2.75 (since 1815).

GIBBONS, HERBERT ADAMS.
"The New Map of Europe." Century. $2.00 (A history of the ten years leading up to the war—admittedly the best background book.)
"Paris Reborn." Century. $2.50. (A diary in Paris during the first 5 months of the war.)
"The Reconstruction of Poland and the Near East." Century. $1.00. (The case for Poland as a nation, and the integrity of the Balkan States and Turkey.)
"The New Map of Africa." Century. $2.00.

GOOCH, GEORGE PEABODY.
"History of Our Time. 1885-1911." Holt. 60 cents. *Home Univ. Lib.* (A bird's-eye survey of the contemporary history of England, Europe, Asia, Africa, and the Americas.)

HAZEN, CHARLES DOWNER.
"Modern European History." Holt. $1.75.
"Europe Since 1815." Holt. $3.75.
"The French Revolution and Napoleon." Holt. $2.50.
"Alsace-Lorraine Under German Rule." Holt. $1.25.

The period of European History since the battle of Waterloo, 1815, is the period most read about and most written about to-day. Professor Hazen's "Europe Since 1815" was not only a best-seller in history but also the great forerunner of all the histories of that same period that have followed since. The recent volume on Alsace-Lorraine is likewise the first volume of note in that field of history. The author's "magic of style" make his books the most widely circulated of any American historian's writings, and their great popularity is based as much on their accuracy and fairness as on their readability.*

HERBERT SYDNEY.
"Modern Europe, 1789-1914." Macmillan. $1.00.

HEARNSHAW, F. J. C.
"Main Currents of European History, 1815-1915." Macmillan.

HOLT, LUCIUS HUDSON, and ALEXANDER W. CHILTON.
"History of Europe from 1862-1914." Macmillan. $2.60.

This is a recent and very noteworthy work on the history of Europe from the beginning of the Chancellorship of Bismarck, 1862, to the outbreak of the present war. The authors, in an unbiased narrative, lay special stress upon events affecting international relations.

JEFFERY, REGINALD W.
"The New Europe." Houghton. $2.50.

LIPSON, E.
"Europe in the Nineteenth Century: an Outline History." Macmillan. $2.00.

MUIR, RAMSEY.
"The Expansion of Europe." Houghton. $2.00.
"Nationalism and Internationalism." Houghton. $1.25.
("The culmination of modern war.")

MURDOCK, HAROLD.
"The Reconstruction of Europe." Houghton. $2.00. (Sketch of the diplomatic and military history of continental Europe.)

ROSE, J. HOLLAND.
"Development of European Nations." Putnam. $2.75.
"Origins of the War." Putnam. $1.00.
"Nationality in Modern History." Macmillan. $1.25.

SEIGNOBOS, CHARLES (University of Paris.).
"History of Civilization." 3 vols. Scribner. $1.35 each.
Vol. 1. "Ancient Civilization."
Vol. 2. "Medieval and Modern Civilization."
Vol. 3. "Contemporary Civilization."
"Political History of Contemporaneous Europe." Holt. $3.00.

*It should be noted that "The French Revolution and Napoleon" consists of the early chapters of "Modern European History" reprinted in library format, the latter volume being essentially a text-book.—EDITOR PUBLISHERS' WEEKLY.

SCHEVILL, FERDINAND.
"A Political History of Modern Europe" Scribner. $1.50 (from the Reformation to the present.)

STEPHENS, H. MORSE.
"Modern European History. 1600-1890." Macmillan. $1.60.

USHER, ROLAND GREENE.
"Pan-Germanism." Houghton. $1.75.
"Pan-Americanism." Century. $2.00.
"The Challenge of the Future." Houghton. $1.75.

WEIR, ARCHIBALD.
"An Introduction to the History of Modern Europe." Houghton. $2.00.

WHITCOMB, MERRICK.
"A History of Modern Europe." Appleton. $1.10.

Historical Series.

"A method of historical publication much in vogue among us at present is that of putting forth a series of volumes by separate authors upon kindred subjects. We have had a series of Campaigns of the Civil War, a series of lesser wars of the United States, with some others, and, perhaps more conspicuous to the public eye, the American Statesmen series and the series of American Commonwealths. The plan has its advantages and its defects. From the point of view of the publisher it is eminently well-conceived. Greater attention is drawn to individual pieces of work when thus collected; greater interest is excited in the general subject when a mass of work upon it is presented.

"To some extent, the interests of the publishing business and of historical scholarship are identical. Whatever increases the audience and the influence of good work must be welcomed by the scholar. But it must not be forgotten—and some of the volumes on American Statesmen and American Commonwealths are illustrations of the fact—that, in a series of this sort, the good books bolster up the poor ones, and gain them a factitious repute and power. At the same time the best books suffer from the general average, seldom acquiring more weight than their fraction of the collective weight of the series, nor as much as might accrue to them as independent publications. Another result is that all the kindred subjects therein comprised, however various in many characteristics, are bound down to the same uniform fullness and style of treatment."—*From the "History of Historical Writing in America" by John Franklin Jameson.*

D. APPLETON & COMPANY.
Appleton's History for Young Readers. 6 vols. 70 cents each. (Canada, England, Germany, Greece, Rome, Spain.)
Appleton's World Series. 5 vols. $3.00 each. (Britain and the British Seas, The Nearer East, Central Europe, India, North America.)
Expansion of the Republic Series. 3 vols. $1.35 each. (Louisiana Purchase, Porto Rico, Rocky Mountain Exploration.)
Great Commanders Series. 16 vols. $1.60 each. (Lee, Meade, McClellan, Sherman, Sheridan, Washington, etc.)
Twentieth Century Text-books. 8 vols. on History and Government. (History of Modern Europe, A History of the American Nation, A History of the British Nation, etc.)

DODD, MEAD & COMPANY.
American Pioneers and Patriots. 12 vols. $1.25 each. (A series illustrating the early history and settlement of our country.)
Makers of America. 6 vols. $1.00 each. (Lives of Higginson, Hooker, Calvert, Winthrop, Johnson and Stuyvesant.)

DOUBLEDAY, PAGE & COMPANY.
American Fights and Fighters Series. 6 vols. $1.50 each. (Border, Colonial, Indian, Revolutionary, South American fights.)

HARPER & BROTHERS.
American Nation. Edited by A. B. Hart. 28 vols. $2.00 each.

HOUGHTON MIFFLIN COMPANY.
American Commonwealths. 19 vols. $1.25 each. (Histories of those states which have a striking political, social, or economic history.)
American Statesmen. 31 vols. $1.25 each. Biographies of men famous in the political history of the United States.)
American Statesmen. Second Series. 3 vols. $1.25 each. (Lives of Blaine, Sherman, and Grant.)

GEORGE W. JACOBS & COMPANY.
The American Crisis Biographies. 20 vols. $1.50 each. (Biographies of leading Americans who lived during the Civil War and the Reconstruction Period, 1840-1870.)

LONGMANS, GREEN & COMPANY.
Epochs of American History. 3 vols. $1.25 each.
"The Colonies, 1492-1750," by R. G. Thwaites.
"Formation of the Union, 1750-1829," by A. B. Hart.
"Division and Reunion, 1829-1909," by Woodrow Wilson.
Epochs of Modern History. 19 vols. $1.00 each. Original edition. (Same as Scribner's series.)
Epochs of English History. 7 vols. 30 cents each.

THE MACMILLAN COMPANY.
Periods of European History. 8 vols. $1.90 each. (From the year 476 down to 1815.)
Six Ages of European History. 6 vols. 75 cents each. (From the year 476 down to 1878.)

G. P. PUTNAM'S SONS.
Cambridge Historical Series. 19 vols. (Histories of Scandinavia, Canada, Scotland, Russia, etc.)
Heroes of the Nations. 50 vols. $1.50 each.
Historic Towns of the United States. 4 vols. $3.50 each. (New England, Middle States, Southern States, Western States.)

CHARLES SCRIBNER'S SONS.
American History Series. 6 vols. $1.25 each. (Colonial Era, French War and the Revolution, Making of the Nation, Middle Period, Civil War, Reconstruction.)
Epochs of History (Modern). 18 vols. $1.00 each. (Normans, Crusades, Plantagenets, Tudors, Stuarts, Hanoverians, French Revolution, Epoch of Reform. Same as Longmans'.)
Countries and Peoples Series. 17 vols. $1.75 each. (Egypt of the Egyptians, Russia of the Russians, France of the French, Servia of the Servians, America of the Americans, etc.)
Original Narratives of Early American History. 18 vols. $3.00 eaoh. (Edited by John Franklin Jameson.)
The Oxford Manuals of English History. 6 vols. 50 cents. (The Making of the English Nation, The Hundred Years War, The Making of the British Empire, etc.)

FREDERICK A. STOKES COMPANY.
Nations' Histories. 3 vols. $1.35 each. (Germany, Japan, Poland.)
Great Nations' Series. 7 vols. $3.00 each. (Greece, Rome, Italy, Wales, Scotland, England, France. The volume on France by W. H. Hudson is $3.50.)

YALE UNIVERSITY PRESS.
The Chronicles of America. 50 vols. In preparation.

Questions on Histories of Modern Europe and Historical Series.

1. What is the great co-operative history of modern Europe?
2. Who is the author of
   "The Historical Development of Modern Europe"?
   "The Intellectual Development of Europe"?

3. Name two political histories of modern Europe.
4. Who has written a political history of contemporaneous Europe?
5. What European history covers the years 1907-1917?
6. Name two European histories which close with the outbreak of the present war.
7. Name two histories of Europe since 1815.
8. What other contemporaneous history covers the same period as Gooch's "History of Our Time" covers?
9. Who has written the history of Alsace-Lorraine?
10. Who has written a book on the origins of the war?
11. What is meant by the unity of History?
12. What volume in Longmans' *Epochs of Modern History* is not found in Scribner's same series?
13. Name three historical series containing biographies of
    Abraham Lincoln.
    Robert E. Lee.
    Ulysses S. Grant.
14. Who is the publisher of the
    American Statesmen Series?
    American Commonwealths?
    Oxford Manuals of English History?
15. What two historical series contain a history of Japan?
16. In what series is found President Wilson's "Division and Reunion"?
17. What other series covers much of the same ground as
    Appleton's *World Series?*
    Scribner's *Countries and Peoples Series?*
    Harper's *American Nation?*
18. Name two historical series containing histories of the
    American Civil War.
    French Revolution.
19. What two volumes in the *American Nation* series did the editor himself write?

Questions on the Weekly Record of March 23.

1. Name a new one-volume history of architecture published by Harper.
2. What larger four-volume history of architecture does Doubleday publish?
3. Mention smaller works on the same subject by Caffin (Dodd) and by Reinach (Scribner).
4. Who has translated a new book of Jewish fairy stories?
5. Who has written a new book of Jewish holiday stories?
6. What is meant by camouflage? Name a book on the subject.
7. What collection of army publications has been issued in one volume?
8. Who has written a handbook to the polls for the new woman voter?
9. What book has been written about the sonnet form by "X.", the author of "War Poems" (Doubleday)?
10. Is there a volume on the sonnet in Dutton's *Channels of English Literature* or in Doran's *Art and Craft of Letters Series?*
11. Name a new book of collective biography similar to "Who's Who in New York."
12. What new cook book contains Jewish recipes?
13. What new cook book contains Kentucky recipes?
14. Name a new book about communication with the dead.
15. What three new books should you classify under Theosophy?
16. What new book of verse has been written by a leading English parodist?
17. Who is the author of a book about parody in the *Art and Craft of Letters Series* (Doran)?
18. Who wrote the preface to the "Collected Poems of James Elroy Flecker" (Doubleday)?
19. Name recent volumes of war verse by Horne, Middleton, and Schelling.
20. Name three volumes of personal war experience
    in Germany—Schreiner.
    in Greece—Brown.
    in France—Yerta.
21. What new book has been written by the author of
    "The Stingy Receiver." Century.
    "The Definite Object." Little.
    "The Cliff-Dwellers." Harper.
    "Small Souls." Dodd.
    "Clipped Wings." Harper.
    "The Road to Understanding." Houghton.
    "The Hillman." Little.

COMMUNICATIONS

New York Thief Still Active

New York, March 27, 1918.

Editor PUBLISHERS' WEEKLY:

To-day we received a telephone order for six copies of Marks' "Mechanical Engineers' Handbook," at $5 per copy, to be sent C.O.D. to the Harris Vibrator Company, 1777 Broadway. This is the Thoroughfare Building, between 57th and 58th Streets.

When our boy reached this place, he was told by Mr. Harris that he did not order the books. He left by the Eighth Avenue entrance, and was accosted by a man, who told him that he had received a telephone message from Mr. Harris' brother to deliver the books to him, at Broadway and 36th Street. He asked the boy to let him have the package, and when the boy replied that it would be necessary for him to get permission from us, he suggested that the boy telephone to the office. The boy refused to do this, because the man who approached him suggested that he leave the package with him.

They rode to Broadway and 36th Street, where he suggested that the boy go up to room No. 18 in some two-story building. There is no such room in this building.

The boy, noticing an entrance leading to Sixth Avenue, decided to get rid of the man, and left by that entrance, returning with the books.

The Van Nostrand Company can give you full particulars of their experience with someone who ordered six copies of Machinery's Handbook to be delivered to 35th Street near Sixth Avenue.

McGRAW-HILL BOOK COMPANY, INC.

[Despite the warning in these columns two weeks ago this band of book thieves seems still to be very active. Errand boys should be impressed with the importance not only of protecting the immediate parcel of books but of bringing suspicious persons to the attention of a near-by policeman for further inquiry.—EDITOR PUBLISHERS' WEEKLY.]

BOOK-TRADE ASSOCIATIONS

New York Trade to Discuss Selling of War Books

A meeting of the booksellers of New York City, both men and women, will be held on Tuesday evening, April 2, at the Sunwise Turn, 2 E. 31st St., New York, under the auspices of the Womans National Book Association. The object of this meeting is to formulate, if possible, some instructive plan for the selling of war books. It is plain that no other single force can so increase or deplete the morals of the nation as the ideas which are circulated thru it by means of books. In the matter of books sent to the men who are fighting, especially, the responsibility of booksellers is an unmeasurable one. It is hoped that at least one representative of every bookselling firm in New York will be present at this meeting.

Annual Dinner of the Stationers and Publishers Board of Trade

The Stationers and Publishers Board of Trade held its forty-third annual banquet at the Hotel Biltmore, New York, on Saturday evening, March 23, which was attended by two hundred members and their guests, twenty-five being ladies who gathered in the balcony for a separate service and to enjoy the fun and "big talks." In keeping with the general trend of the times no wine items appeared on the menu, and despite this everyone had a very satisfactory evening. Music for the songs and several vaudeville numbers kept things lively between courses, while a living representation of the "Spirit of '76" stirred up enthusiasm as the trio marched thru the hall.

The speakers were: Dr. Allan MacRossie, whose address on the spirit of war service and the work of the American Red Cross in France brought forth rousing applause; Dr. Nehemiah Boynton, Chaplain, U. S. A., famed for hair-trigger eloquence; Mr. James Carson of the National Paper & Type Co., who gave a very illuminating talk on the opportunities for trade development, now and after the war, in the South American republics; and Captain David Fallon, author of "The Big Fight," who gave a bristling talk on intensive patriotism and our duty in the financial support of the government's loan calls.

The souvenirs for each guest were: a box of pens from the Esterbrook Steel Pen Mfg. Co.; a box of ruby rubber-bands from Eberhard Faber; a United Service Stationery Kit from the American Papeterie Co.; a box of pencils from the American Lead Pencil Co.; a copy of "How to Be a Soldier" from the A. M. Davis Co. of Boston, and a silk bookmark woven with the Star Spangled Banner.

While the stationery trade was strongly represented the publishers present were noticeably few, a fact to be regretted as the Board of Trade is organized to serve the interests of both industries. Its pleasant annual reunions should appeal equally to bookseller and stationer.

LITERARY AND TRADE NOTES

English paper users will probably be restricted to half the amount used in 1917, according to the *Publishers' Circular*.

In an interesting bulletin just issued by Grosset & Dunlap it is suggested that dealers set aside one day every week as Soldier Boy Book Day—say a Buy Books for Soldiers Saturday.

No bookseller will have any trouble guessing the author of such a characteristic title, "The Ne'er-Do-Much," for of course Eleanor Hallowell Abbott would think of it. Dodd, Mead will publish this ingenious tangle of unconventionality and human nature early in April.

Captain David Fallon has won the military cross and tells you all about it in "The Big Fight," to be published shortly by W. J. Watt & Co. Whether commanding a "tank" or an aeroplane, going "over the top" or duelling with bombs, Captain Fallon takes you along with him with true Irish impetuosity and fervor.

The *Nation's Business* is printing a series of articles on business books under the general caption "A White List of Business Books" by John Cotton Dana, librarian of the Newark Public Library. In one issue Mr. Dana discusses the best books on "Export Trade," in another "Employment Problems, Business and Trade Periodicals," etc.

To answer the questions of mothers of boys in the trenches or on the way, Richardson Wright has written "Letters to the Mother of a Soldier" just published by Frederick A. Stokes Co. "What concern is it of ours that ships were sunk?" "Will my boy go wrong abroad?" "What books shall I read to keep up my courage?" are some of the questions answered.

"The Blond Beast," as a title, carries full-flavored mystery, and perhaps even a suggestion of the vampire! Since Robert Ames Bennet announces his new story as a "war novel" there can be but one image in every mind, however,—an image no less terrible for its Teuton character. Reilly & Britton will publish this tale in April.

Andreas Latzke's "Men in War," to be published by Boni & Liveright the end of this month, has been compared to Barbusse's "Under Fire" with the difference that whereas "Under Fire" is realism "Men in War" is artistic realism. Latzke is an officer in the Austrian army, a fact which makes all the more impressive the revelations of Teutonic infamy.

Jeffery Farnol, popular English fiction writer, has been swept into the war theme in earnest. "Great Britain at War," just published by Little, Brown, is no mere war novel but a very concrete set of impressions of the war in England and at the front reproduced with the facility and pictorial insight of a born narrator.

"What's the matter with Germany?" a question by no means new but as urgent today as at any time since August 1914, is the subtitle to Dr. W. S. Sadler's "Long Heads and Round Heads" (McClurg). Right in line with Henry Fairfield Osborn's theory that anthropology can contribute much to the explanation of Germany's incomprehensible doctrines, this little book points to the shape of the German heads, and begs you to "see for yourself."

A new book by Eden Phillpotts, "The Chronicles of St. Tid" has been published by the Macmillan Co. In this collection of stories he writes of Devon and the west country, which he knows so well and portrays with such sympathy. Running thruout there is a kindly vein of humor which brightens his realistic accounts of the incidents that make

up the round of existence of the simple folk with whom he is concerned.

"COVERED WITH MUD AND GLORY" is the expressive title which Small, Maynard & Co. have chosen for the translation of Georges Lafond's "Ma Mitrailleuse," published early in March. This simple collection of actual occurrences is prefaced by a reprint of Georges Clemenceau's "A Tribute to the Soldiers of France." The whole volume forms, in reality, the finest sort of tribute that her patriots can pay to France.

THE SCREEN VERSION of Empey's "Over the Top" opens in New York City on Sunday night, March 31, at the Lyric Theater. Sgt. Empey himself plays the principal rôle. A further announcement of the cities in which the photoplay is to appear will be given in a later issue. Dealers no doubt can stimulate sales by coupling their displays and advertising with the photoplay.

JAPAN SEEMS to be as much a riddle to Western civilization as the old sphinx once furnished Eastern sages. What *is* Japan planning—is she friendly or a disguised dragon? Jabez T. Sunderland seeks to analyze this Oriental puzzle in "Rising Japan" whose subtitle very concretely asks: Is She a Menace or Comrade to Be Welcomed in the Fraternity of Nations? The Putnams have just published it, with a foreward by Lindsay Russell, president of the Japan Society.

PEARL FISHER, PSYCHOLOGY LECTURER, and sheep owner in Queensland! Here's a record which almost makes Captain R. Hugh Knyvett's military career seem tame. And yet "Over There," to be published April 12 by Chas. Scribner's Sons, is as thrilling an account of war from every angle as the most "fed-up" reader could want. Captain Knyvett saw three fronts, scouted, was an intelligence officer, and even exceeded the usual quota of fractures and "bloody wounds."

THE MACMILLAN COMPANY has taken over the entire book business of the Outing Publishing Co. and is re-issuing the volumes, nearly 100 in number, this week, March 26. On May 1 the price of the series of titles known as the *Outing Hand-Books* will be raised from eighty cents to one dollar. The volumes in the *Adventure Library* will be increased from one dollar to one dollar and twenty-five cents. Orders received prior to May 1 will be filled at the old prices. A full list of the titles will be sent upon request.

THE RIDICULOUS AND SUBLIME are so tearfully close in every phase of the war that Harry Lauder turned author is no stranger than his singing and jesting for the soldiers after the death of his only son. "A Minstrel in France," published by Hearst's International Library Company, is the story which this "bonnie" Scotchman "lived" when he realized that there was more to be given than his son for world democracy.

MORE PENNSYLVANIA Dutch folk of the sort Helen R. Martin knows how to portray walk thru the pages of her "Fanatic or Christian?" one of Doubleday, Page's spring publications. The novel presents the curious situation of a manufacturing business with its problems of underpaid workmen and overfed capitalists in the hands of a Pennsylvania Dutch family. It is Christian to treat workmen well or is it mere fanaticism? is the theme of the book.

ISAAC F. MARCOSSON's name has leapt into recognition thru his pertinent essays, "The War After the War" and "The Rebirth of Russia." In "The Business of War," to be published by Lane, April 12, Marcosson details the cold, practical facts about the army behind the army—the whole amazing process that keeps the machinery of war moving.

HOW SOME baby orioles, all unaware, took their mother's photograph is one of the true stories S. Louise Patteson tells in "How to Have Bird Neighbors," one of George W. Jacobs & Co.'s spring publications for young people. There are fifty-one other photographs, too, which the author took without the help of the orioles and these as well as the stories will show children how they can make friends with the birds.

"ROVING AND FIGHTING: ADVENTURES UNDER FOUR FLAGS," a March Century Co. publication, records the adventures of a soldier of fortune of the old school, Major Edward S. ("Tex") O'Reilly, a single incident of whose life formed the basis of one of Rex Beach's novels. Fighter in the Spanish War, founder of a school of English in Japan, bouncer in a Chinese theater, and filibuster in Venezuela, are but a few of the rôles which Major O'Reilly has played in his time.

AT LEAST 1200 publications in the United States and Canada ceased to exist during the year 1917. These approximated 925 suspensions and 250 consolidations. The new publications started bring the net decrease for the year to 616. The principal decrease was furnished by the weekly, daily and semi-weekly papers. According to the 1918 American Newspaper Annual and Directory the United States had 22,842 publications at the close of 1917, including 2465 dailies, a decrease of 49, and 15,635 weeklies, a decrease of 530. Monthly publications in the United States added 11, reaching 3261.

MARY AUSTIN, author of "The Arrow Maker," "The Man Jesus," "Love and the Soul Maker," has signed a contract with the Womans Press, the new secular press of the National Board of the Young Women's Christian Associations, for the publication of a book on the young woman citizen to come out in a few weeks. The book will be brief, with an ample bibliography, especially designed for classes and groups, as well as for individuals, the aim of the book being to emphasize the woman's opportunity for service to society.

BUSINESS NOTES

PITTSBURGH, PA.—A. C. McClurg & Co. of Chicago have leased the fifth floor of the Century Bldg., Seventh St., and will open their new quarters on July 1. The entire McClurg line will be on permanent exhibition there, in charge of F. Raymond Hale, who is about to complete a successful McClurg display, including books and stationery equipment at the Fort Pitt Hotel in this city.

PORTLAND, ORE.—W. M. Jackson Co. has incorporated as bookseller and stationer.

RICHMOND, VA.—The Richmond Book Co. is a new concern recently started at 215 North Fifth St.

WINNIPEG, CAN.—The People's Book Store is reported to have suffered a loss by fire.

AUCTION SALES

APR. 1, 2, 3, 4, 5, AT 2:15 P. M. (Five sessions.) Catalog: Books and manuscripts many from the estate of the late Benson J. Lossing. (No. 1347; 1153 lots.)—*Anderson.*

APR. 4, 5, AT 10 A. M., AND 2 P. M. (Four sessions.) Catalog of the extensive musical library of the late John B. Pearse. (Pt. 6; 1556 lots.)—*Libbie.*

APR. 5, AT 11 A. M. (One session.) Catalog: Americana. (No. 72; 300 lots.)—*Heartman's.*

BOOKS FROM the libraries of the late Grant B. Schley of New York, Gilbert M. Plympton of Garden City, L. I., and others, brought a total of $17,370 at sales at the American Art Galleries concluded March 7. Among the items were the following:

"Life of Napoleon Bonaparte," by William M. Sloane, New York, 1896, extra-illustrated, Gabriel Wells, $287.50; "The Diary of Samuel Pepys," edited by Henry B. Wheatley, London, 1893-99, T. J. Gannon, $105; "Catalogue of the Morgan Collection of Chinese Porcelain," privately printed by order of J. Pierpont Morgan, New York, 1904-11, Brentano's, $140; "The Works of Charles Reade," printed for the Grolier Society, G. Stonestreet, $115; "The Novels of Samuel Richardson" New York, 1901, limited edition, Gabriel Wells, $145; "The Works of Sir Walter Scott," Boston, 1901-13, large paper edition, A. E. Smith, $250; "The Writings of Henry D. Thoreau," Boston, 1906, with a quarter page of original manuscript by Thoreau inserted, T. Barth, $270. William Stacpole paid $400 for the Aldine edition of the "British Poets" in fifty-three volumes. "The Birds of America" by Audubon, was sold to H. K. Hudson for $370. G. Stonestreet paid $135 for a "History of the Arts of Japan and China" by Captain F. Brinkley. "The Writings of Bret Harte" in twenty volumes brought $420. $350 was paid by J. F. Drake for "The Complete Writings of Nathaniel Hawthorne," in twenty-two volumes. Rudyard Kipling's "Verse and Prose," in an authorized American edition of twenty-seven volumes, was bought by Charles Scribner for $320. B. Harris paid $225 for thirty-three volumes of James Fenimore Cooper's works.

BIBLIOGRAPHICAL NOTES

Catalogs of New and Second-hand Books

Antiquarian Book Co., Stratford-on-Avon, Eng., Evesham Rd. Catalog of second-hand rare books, first editions. (No. 14; 885 titles.)

R. W. P. De Vries, Amsterdam, Holland, Singel 146. Bulletin de livres anciens et modernes. (No. 23; 10730-12646 titles.)

Charles Higham & Son, London, E. C. 4, 27a Farringdon St. Catalog of useful and interesting books. (No. 550; 1414 titles.)

E. W. Johnson, New York, N. Y., 10 West 28th St. Catalog: Selection of rare and good books. (No. 52; 117 titles.)

Martinus Nijhoff, La Haye, Holland. Catalog: Livres anciens et modernes. (No. 433; 386 titles.)

J. E. Spannuth, Pottsville, Pa., 521 Harrison St. Catalog: Books, pamphlets, maps, autographs, documents, city and county atlases relating to New York State and City. (172 items.)

STATEMENT OF THE OWNERSHIP, MANAGEMENT, CIRCULATION, ETC., REQUIRED BY THE ACT OF CONGRESS OF AUGUST 24, 1912, Of The PUBLISHERS' WEEKLY, published weekly at New York, N. Y., for April 1, 1918.

STATE OF NEW YORK,
COUNTY OF NEW YORK, ss.

Before me, a Notary Public in and for the State and County aforesaid, personally appeared J. A. Holden, who, having been duly sworn according to law, deposes and says that he is the Business Manager of the LIBRARY JOURNAL and that the following is, to the best of his knowledge and belief, a true statement of the ownership, management, etc., of the aforesaid publication for the date shown in the above caption, required by the Act of August 24, 1912, embodied in section 443, Postal Laws and Regulations, printed on the reverse of this form, to wit:

1. That the names and addresses of the publisher, editor, managing editor, and business manager are:

Publisher . . . . . R. R. BOWKER CO.
241 West 37th St., New York.
Editor . . . . . R. R. BOWKER.
241 West 37th St., New York.
Managing Editor . . . . . R. S. LYND.
241 West 37th St., New York.
Business Manager . . . . . J. A. HOLDEN.
241 West 37th St., New York.

2. That the owners are:
R. R. BOWKER CO., 241 West 37th St., New York.
A. H. LEYPOLDT, 241 West 37th St., New York.
J. A. HOLDEN, 241 West 37th St., New York.
R. S. LYND, 241 West 37th St., New York.

3. That the known bondholders, mortgagees, and other security holders owning or holding 1 per cent. or more of total amount of bonds, mortgages, or other securities are: NONE.

4. That the two paragraphs next above, giving the names of the owners, stockholders, and security holders, if any, contain not only the list of stockholders and security holders as they appear upon the books of the company, but also, in cases where the stockholder or security holder appears upon the books of the company as trustee or in any other fiduciary relation, the name of the person or corporation for whom such trustee is acting, is given; also that the said two paragraphs contain statements embracing affiant's full knowledge and belief as to the circumstances and conditions under which stockholders and security holders who do not appear upon the books of the company as trustees, hold stock and securities in a capacity other than that of a bona fide owner; and this affiant has no reason to believe that any other person, association, or corporation has any interest direct or indirect in the said stock, bonds, or other securities than as so stated by him.

R. R. BOWKER CO.
J. A. HOLDEN, *Business Manager.*

Sworn to and subscribed before me
this 19th day of March, 1918.
DELLA M. GRAHAM,
Notary Public, Kings Co., N. Y., No. 206.
[Seal.]
(My commission expires Mar. 30, 1919.)
Certificate filed in New York Co. No. 263.
New York Register No. 9229.

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. Where not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n.d.]

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in numerals, 4°, 8°, etc.

America after the war; by an American jurist. N. Y., Century Co. c. 208 p. D $1

Tentative sketch of America's future in which author discusses future of American trade and diplomacy, question of our merchant marine and of armaments, the status of democracy, etc. Book aims to help Americans to prepare for conflict and adjustment.

Angellotti, Marion Polk. The firefly of France; il. by Grant T. Reynard. N. Y., Century Co. c. 363 p. pls. D $1.40 n.

Bayne, on the eve of sailing for France, found a German in his hotel room tampering with his trunk. On the steamer he is accused of being a spy and cipher papers are found in the trunk. Bayne believes that a beautiful girl, one of the passengers, for whom he had done a favor had played him false; yet, in spite of circumstances, he trusts her. Subsequent events in which both Bayne and the girl show their mettle at the front prove that she is entirely innocent and there is no further need for repressing his love.

Aristophanes. The Archarnians; as played by the Oxford University Dramatic Society; with tr. into English verse by Rob. Yelverton Tyrrell. N. Y., Oxford Univ. '17 83 p. 8° 40 c. n.

Austen, Jane. Pride and prejudice; with an introd. by W: Dean Howells. N. Y., Scribner. [c. '18] 23+401 p. S (Modern student's lib.) 75 c. n.

Babcock, Maj. G: D., and Trautschold, Reginald. The Taylor system in Franklin management; application and results; with a foreword by Carl G. Barth. N. Y., Engineering Magazine Co., 6 E. 39th St. '17 c. 20+245 p. il. tabs. charts (part fold.) O (Industrial management lib.) $3

Criticism of conditions existing in Franklin plant before the introduction of scientific management and shows how these conditions have been changed. Index. First author is productive manager, H. H. Franklin Manufacturing Company.

Balfour, Arth. Ja. The mind of Arthur James Balfour; selections from his non-political writings, speeches, and addresses, 1879-1917; including special sections on America and Germany; selected and arranged by Wilfrid M. Short. N. Y., Doran. [c. '18] 16+407 p. por. O $2.50 n.

Writings and public utterances of Arthur James Balfour covering politics, literature, art, education, history, religion, music, philosophy and science.

Barnes-Lawrence, Arth. Evelyn. A churchman and his church; a series of addresses on matters of interest at the present day. N. Y., Longmans. '17 131 p. D 75 c. n.

Batchelder, S: Fs. Notes on Colonel Henry Vassal (1721-1769); his wife Penelope Royall, his house at Cambridge, and his slaves Tony and Darby. Cambridge, Mass., [The author, 28 Quincy St.] '17 85 p. pls. pors. plan facsms. fold. geneal. tab. O pap. $2.50 n.

Baumbach, Rudolf. Der schwiegersohn; eine schneidergeschichte; ed. by H. J. Lensner. N. Y., Scribner. '17 c. 13+274 p. il. 12° (Walter-Krause German ser.) 65 c. n.

Beach, Jos. Warren. The method of Henry James. New Haven, Ct., Yale Univ. c. 6+279 p. D $2 n.

Study of the technique of Henry James in its various aspects. Draws extensively upon novelist's own statements concerning the art of fiction and traces the evolution of his method thru his novels. Author is associate professor of English, University of Minnesota.

Beeching, Rev. H: C: The character of Shakespeare; the annual Shakespeare lecture, 1917. N. Y., Oxford Univ. '17 26 p. 8° pap. 40 c. n.

Bell, Aubrey Fitz Gerald. Portuguese portraits. [N. Y., Longmans.] '17 16+143 p. il. pls. pors. D $1.75 n.

Short biographies of King Dinis, Nun 'Alvarez, Vasco da Gama, Prince Henry the Navigator and other figures in Portuguese history.

Benson, E: Frederic. An autumn sowing. N. Y., Doran. [c. '18] 336 p. D $1.35 n.

Life story of Thomas Keeling, a fishmonger, who made a fortune in "The Stores" and was knighted. Keeling, a man of intelligence and of bookish tastes, found no companionship in his inert and foolish wife nor in his children occupied with their own interests. Norah Propert, his stenographer, gave him the sympathetic understanding he required. They loved each other, but Norah refused to elope with him and disappeared from his life.

Bernbaum, Ernest, ed. English poets of the eighteenth century. N. Y., Scribner. c. 364 p. 12° (Modern students' lib.) 75 c. n.

Birkbeck, W: J: Birkbeck and the Russian church; containing essays and articles written in the years 1888-1915; (being a continuation of Russia and the English church, v. 1.); collected and ed. by [author's] friend, Athelstan Riley. [N. Y., Macmillan.] '17 12+372 p. por. O $3 n.

Essays on Russia and the Russian church constituting a continuation of author's "Russia and the English Church." Author did much to bring two churches together.

Bone, Hugh Alvin. Geographic factors in American history; a laboratory manual to accompany the study of United States history. Sioux City, Ia., The author. '17 c. 83 p. 8° pap. 40 c.

Bradley, Alice. Thirty-cents-a-day; sixty menus for meals that are nourishing, varied and delicious, carefully selected to cost only thirty cents a day for each person. Also

several excellent, economical recipes and other helpful information for the housewife who wishes to know how to prepare a healthful and economical diet for her family. N. Y., Woman's Home Companion [381 Fourth Ave.] [c. '17] 23 p. O pap. 10 c.

Brawley, B: Griffith. The negro in literature and art in the United States. N. Y., Duffield. c. 176 p. (14 p. bibl.) il. pors. D $1.35 n.
Study of the achievement of the Negro in the United States along literary and artistic lines.

Brett, Rev. Jesse. The cross; studies in the sacred passion of our Lord. N. Y., Longmans. 7+103 p. front. D $1.25 n.

Brieux, Eugene. Artists' families: (ménages d'artistes); a comedy in three acts; tr. from the French by Barrett H. Clark; with an introd. by J. R. Crawford. Garden City, N. Y., Doubleday, Page. c. 15+98 p. D (Drama league ser. of plays) 75 c. n.

Bushnell, Oliver Jackson, and Turnbull, Alb. Gilpin. Meter testing and electrical measurements; a practical handbook covering the design and construction of measuring instruments and their uses in measurement of current, resistance, and commercial power, with special reference to watt-hour and maximum demand meters. [3d ed.] Chic., Am. Technical Soc. '17 c. 171 p. il. pls. diagrs. 8° $1

Butler, J: Wesley. History of the Methodist Episcopal Church in Mexico; personal reminiscences, present conditions and future outlook; introd. by Fs. J. McConnell. N. Y. and Cin., Methodist Bk. Concern. [c. '18] 156 p. il. pls. pors. fold. map D $1 n.
Author is son of founder of Methodist missions in Mexico.

Byrne, Patrick Ja., comp. Patriotism in Washington's time. Balt., J. Murphy Co., 200 W. Lombard St. 169 p. por. facsm. 12° $1.50

Caldwell, Capt. W: H., and Danford, Lieut.-Col. Rob. M., comps. Field artillery officer's notes; covering organization, battery administration, field practice, articles of the compass, buzzer, maps, target bracketing, smoke bomb practice, calibration of guns, principles of fire, range tables, and hints for junior officers. N. Y., Dutton. c. 77 p. D pap. $1.50 n.
Pages are arranged for use in slip-sheet note book.

Calthrop, Dion Clayton, and Barker, Granville i. e. Harley Granville. The harlequinade; an excursion. Bost., Little, Brown. c. 7+87 p. front. D $1.25 n.
Play in five fantastic episodes.

Cameron, Ludovick C: R: The wild foods of Great Britain; where to find them and how to cook them; with 2 col. pls. by the author and other illustrations. [N. Y., Dutton.] '17 15+128 p. T 75 c. n.
Describes various edible wild products of Great Britain and tells how to procure them.

Carr, Herb. Wildon. The philosophy of Benedetto Croce; the problem of art and history. [N. Y.] Macmillan. '17 10+213 p. (3 p. bibl.) O $2.25 n.
Critical study of certain leading ideas in the philosophical writings of Benedetto Croce.

Carter, H. W. Lessons in English history. N. Y., Oxford Univ. '17 208 p. (bibls.) il. maps plans chart 8° $1.40 n.

Caton, A. Gertrude. Soldiers of the cross. N. Y., Longmans. '17 8+101 p. D (London diocesan Sunday school manuals) limp cl. 65 c. n.

Chapuzet, M. L., and Daniels, Wa. Melville. Mes premiers pas en français; ed. francesa-española por Doris L. Nash. N. Y., Heath. [c. '18] 167 p. il. music 12° (Heath's modern language ser.) 75 c.

Charles, Canon R. H. Sermons; preached in Westminster Abbey. [N. Y., Macmillan.] '17 10+245 p. D $1.75 n.
Author is Canon of Westminster.

Cicero, Marcus Tullius. Pro lege Manilia sive de imperio Cn. Pompei oratio; ed. by J. R. King; with notes by A. C. Clark, and a vocabulary by C. E. Freeman. N. Y., Oxford Univ. '17 12+56 p. 8° (Oxford classical texts) 85 c. n.

Clark, Arth. Tillotson. To Bagdad with the British. N. Y., Appleton. c. 12+295 p. il. pls. maps D $1.50 n.
Account of the two campaigns for the capture of Bagdad, the rout of the Turks, splendid fighting of the British along the Tigris and Euphrates, and experiences of author in the hospitals and camps and in the city of Bagdad as a representative of the Y. M. C. A. Author was a member of the Mesopotamian Expeditionary Force.

Cole, Capt. Ja. Perry, and Schoonmaker, Maj. Oliver. Military instructors manual. [New ed., rev.] N. Y., E. N. Appleton. ['17] 506 p. il. diagrs. plans D $2
Condenses and systematizes general military instruction and work done at Plattsburg. Authors were instructors at Plattsburg.

Cook, A. K. About Winchester College; to which is prefixed De Collegio Wintoniensi by Rob. Mathew. [N. Y., Macmillan.] '17 17+583 p. il. fold. front. facsm. O $5.50
Traces the history of the institutions and usages of Winchester College with special reference to the Magdalen mansucript of a poem describing the life of Winchester scholars of by-gone days. Index.

Cooke, Marjorie Benton. The threshold. Garden City, N. Y., Doubleday, Page. c. 353 p. col. front. D $1.40 n.
After a childhood of shadow in a factory town, followed by a few self-earned years at a western college, Joan Babcock becomes tutor and social housekeeper in the home of Gregory Farwell, a millionaire bachelor, and his carefree nephew. Joan's heart is filled with love for the elder Farwell and with pity for the mill workers with whom he has no sympathy. Her good sense carries her thru the ensuing strife and makes her arbiter between the two factions, so that eventually, she does not have to choose between her love for Gregory and her sympathy for the people.

Cramer, W. Directions for a practical course in chemical physiology. 3d ed. N. Y., Longmans. '17 8+119 p. D limp cl. $1 n.

Cukraszat, H. Hungarian national cookery for American kitchens [in Hungarian]. Milwaukee, Wis., C. N. Caspar Co. 352 p. 8° bds. $2 n.

Curtis, Eug. Newton. The French Assembly of 1848 and American constitutional doc-

trines. N. Y., Longmans. c. 357 p. (10½ p. bibl.) O (Columbia Univ. studies in history, economics and public law, 184) pap. $3 special n.

Davenport, Frances Gardiner, ed. European treaties bearing on the history of the United States and its dependencies, to 1648; Wash., D. C., Carnegie Inst. 6+387 p. (bibls.) Q (Publication 254) $2.50

Davis, E: Douglas. Wheat dockage on a percentage basis. Minneapolis [E. D. Davis, 1316 Vine Place] [c. '17] 48 p. D pap. 50 c.

Dawson, Rev. W: Ja. The father of a soldier. N. Y., J: Lane. c. 164 p. D $1 n.

Book of comfort for parents of soldiers at the front. Tells how they feel and how they must bear up. Author is father of three soldiers, one of them Lieutenant Coningsby Dawson, the writer.

Dobson, Austin i. e. H: Austin. A bookman's budget. N. Y., Oxford Univ. '17 18+201 p. il. 12° $1.50 n.

Dostoevskii, Fedor Mikhailovich. Christmas tree and a wedding. N. Y., Oxford Univ. 63 p. 12° (Oxford Russian plain texts) 40 c. n.

Douglas, G: W:, D.D. Christ's challenge to man's spirit in this world crisis; Advent addresses at the Cathedral of St. John the Divine; published by request of the dean and others. N. Y., Longmans. c. 10+54 p. D 75 c. n.; pap. 50 c. n.

Declares that spirituality in human life is essential at the present world crisis.

Eaton, Mrs. Charlotte. Desire [poems]. New and enl. ed. N. Y., Duffield. [c. '04-'18] 199 p. D $1.50 n.

Eldridge, Harold Fs. Making advertising pay; a compilation of methods and experience records drawn from many sources; with comment on the various phases of advertising by recognized authorities. 2d ed. Columbia, S. C., The author, 1121 Henderson St. 231 p. il. 8° bds. $1.50 n.

Emmet, Rev. Cyril W. A plea for the revised use of the Psalter in public worship. N. Y., Oxford Univ. '17 24 p. 8° pap. 20 c. n.

Emmons, W: Harvey. The principles of economic geology. N. Y., McGraw-Hill. 18+606 p. (bibls.) il. 8° $4 n.

Farley, Cardinal J: The life of John Cardinal McCloskey; first prince of the church in America, 1810-1885. N. Y., Longmans. c. 13+401 p. il. pls. por. facsm. O $3.50 n.

Biography of America's first cardinal, containing numerous letters and extracts from private papers. Depicts religious life of New York during the nineteenth century. Author is Cardinal McCloskey's former secretary and present Archbishop of New York.

Farquhar, J: Nicol. The crown of Hinduism. [Cheaper ed.] N. Y., Oxford Univ. '17 440 p. 8° $1.40 n.

Fawcett, E: Douglas. The world as imagination; (series 1). [N. Y., Macmillan.] '16 43+623 p. O $5 n.

Experiment in bettering thought on more important problems of life.—*Preface.*

FitzGerald, W: H: Hope, M.D. Key to zone therapy; or, relieving pain and disease. Columbus, O., I. W. Long [101 No. High St.] c. 39 p. D pap. 50 c.

Fontaine, Camille. Livre de lecture et de conversation; ed. francesa-española por Calixto Guiteras. N. Y., Heath. [c. '18] 6+284 p. 12° (Heath's modern language ser.) $1.10

Forman, S: Eagle, and Shuler, Marjorie. The woman voter's manual; with an introd. by Carrie Chapman Catt. N. Y., Century Co. c. 18+180 p. map chart D $1 n.

Course of instruction in the technique of citizenship explaining the machinery of balloting. Supplies a background of information as to the organization of the government, history of the chief political parties, etc.

Foster, Franklin Pierce. The world war, Jefferson and democracy Anderson, Ind., History Club. '17 c. 51 p. D 50 c.; pap. 25 c.

Geographical (A) and historical guide to the world's wars—4000 B. C. to 1918. No. 1, Northwestern Europe showing the "western front"; no. 2, Eastern Europe showing the "eastern front"; no. 3, showing the Italian, Balkan and Turkish fronts. 40 x 30 inches. N. Y., Encyclopaedia Britannica, 286 Fourth Ave. per set: pap. $2; linen $5.25; linen with brass tops and bottoms $7.25

Set of three maps showing scenes not only of the present war but of all the great world wars of the past six thousand years. Contains historical and geographical guide arranged on the margins.

George, W. L. Literary chapters. Bost., Little, Brown. c. 241 p. D $1.50 n.

Chapters expressive of the fluctuating feelings aroused by various modern novels and their treatment at the hands of the public. Author is author of "The Second Blooming."

Goethe, Johann Wolfgang von. Hermann und Dorothea; ed. by E. Feise. N. Y., Scribner. '17 c. 173 p. 12° (Walter-Krause German ser.) 65 c. n .

Gogol, Nikolai Vasilievich. Old world country house. N. Y., Oxford Univ. 63 p. 12° (Oxford Russian plain texts) 40 c. n.

Gollancz, Victor, ed. The making of women; Oxford essays in feminism; by A. Maude Royden [and others]. [N. Y., Macmillan.] ['17] 217 p. D $1.60 n.

Attempt to frame a unified feminist policy and to suggest lines of development.

Gordy, Wilbur Fisk. Elementary history of the United States with civics; for grades 5A-6B. 4 v. N. Y., Scribner. '17 c. 12° ea. 44 c.

Gould, Nathaniel. The rider in khaki; a novel. N. Y., Stokes. [c. '18] 279 p. D $1.25 n.

Story of English country life at the present time. Beautiful Evelyn Berkely had refused to marry William Chesney, because she loved his son, Alan, a youth fond of sport and racing. Before he leaves for the war, Alan declares his love and they are married. The plot hinges also on the marriage of the keeper's daughter to a German spy, who eventually meets a tragic end.

Grant, Arth. Ja. A history of Europe. Rev. ed. N. Y., Longmans. '17 778 p. col. maps (part fold.) D $2.75 special n.

Gray, Howard Levi. War time control of industry; the experience of England. N. Y., Macmillan. c. 15+307 p. D $1.75 n.

Reviews the successive stages of governmental control over industry. Shows what has been done in England toward the solution of the problem. Index. Author is professor of history, Bryn Mawr College.

Greene, G: G., comp. Pattern making notebook. Peoria, Ill., Manual Arfts Press. 32 p. figs. O pap. 25 c.

Gruszczak, A. Russian-English and English-Russian vest pocket dictionary. Milwaukee, Wis., C. N. Caspar Co. '17 200 p. 24° 50 c. n.

Hague, Eleanor, comp. Spanish-American folk songs; as sung and played by Mrs. Francisca de la Guerra Dibblee [and others]. N. Y., G. E. Stechert. '17 c. 115 p. music O (American Folk-Lore Society pubs. v. 10) $3.50 n.

Hammond, Kathryn Wire. A mother's first prayer. [N. Y. and Cin., Abingdon Press] [c. '18] no paging front. nar. D pap. 25 c. n.

Hampton, W: Judson, D.D. Our presidents and their mothers; introd. by Wa. A. Edge. N. Y., Aste Press, 67 Spring St. c. 94 p. por. D 75 c.; leath. de luxe ed. $2

Information about the boyhood of our presidents and about their mothers.

Hanson, Zella Heinz. Dolly and Danny; il. by H: F. Heinz. Chic., Rand, McNally. '17 68 p. 8° 75 c. n.

Head, Ruth Mayhew [Mrs. H: Head], comp. and ed. The weather calendar; or, a record of the weather for every day in the year; being a series of passages collected from letters and diaries. N. Y., Oxford Univ. 160 p. 8° 80 c. n.; pap. 60 c. n.

Henkel, Fred. Creative psychics; the art of regeneration; the science and art of the religion of the future; a positive science of metaphysics and the art expression of regenerative mysticism; an interpretation of the emancipation of the age. Los Angeles, Cal., Golden Press, 232 Douglas Bldg. '17 c. 81 p. D (Aestheticism and art of democracy ser.) pap. 50 c.

Hensley, Marie E. My life in two worlds; inspired by George Gordon Byron. [San Rafael, Cal., Journal Pub., A. T. Green Co., 438 Mills Bldg., San Francisco, agts.] '17 384 p. 12° $2.25 n.

Hodgdon, Dan. Russell. Elementary general science; with an introd. by Calvin N. Kendall. N. Y., Hinds, Hayden & Eldredge. [c. '18] 22+553 p. il. (part col.) double col. pl. diagrs. 8° $1.50

Hoffman, P: Michael. Things you must know for safety: a manual of information and statistical records relating to the conservation of human life; report of coroner; ed. by W: Burgess. New ed. Chic., Public Safety Commission of Chicago and Cook County, 2838 S. Michigan Ave. c. '15-'17 181 p. il. pors. D pap. 10 c.

Hofman, Caroline. The little red balloon. Chic., Volland, 58 E. Washington St. c. 38 p. il. 12° (Sunny book ser.) 50 c. n.

Holinshed, Raphael. Holinshed's Chronicles, Richard II, 1398-1400, and Henry V; ed. by R. S. Wallace and Alma Hansen. N. Y., Oxford Univ. 4+216 p. 8° $1 n.

Holmes, Edm. Gore Alex. The problem of the soul; a tract for teachers; being an attempt to determine what limits, if any, there are to the transforming influence of education. N. Y., Dutton. 115 p. D $1 n.

Considers question, heredity *versus* environment, and makes plea for the recognition and utilization of the potentialities in the child which are drawn from racial heredity.

Hooton, Mary Belle. Course of study in English language and literature for junior and senior high schools. Lincoln, Neb. [College Book Store, 1135 R St.] '17 c. 31 p. O pap. 25 c.

Hovell, Mark. The Chartist movement; ed. and completed, with a memoir, by T. F. Tout. N. Y., Longmans. 37+327 p. (4½ p. bibl.) por. D (Univ. of Manchester pubs. historical ser. 31) $2.50 n.

History of the Chartist movement in England. Index. Author, who was lecturer in military history, University of Machester, was killed in the war.

Howe, Edg. Watson. The blessing of business. Topeka, Kan., Crane & Co. [110 E. 8th St.] c. 76 p. S bds. 75 c.

Thoughts on business.

Hubbard, Elbert. In the spotlight; personal experiences of [author] on the American stage. East Aurora, N. Y., The Roycrofters. [c. '17] 134 p. il. por. 8° bds. $1.50

The romance of business. East Aurora, N. Y., The Roycrofters. [c. '17] 140 p. por. 8° bds. $2

Hughes, Dorothy, ed. Illustrations of Chaucer's England; with a preface by A. F. Pollard. N. Y., Longmans. 14+302 p. D (Univ. of London intermediate source-books of history, 1) $2.50 n.

Primarily designed to remove some of the difficulties which beset students, teachers, and examiners in connection with the original texts. Index.

Hunt, E: Eyre. Tales from a famished land; including The white island, a story of the Dardanelles. Garden City, N. Y., Doubleday, Page. c. 11+193 p. D $1.25 n.

Tales—not strictly truth, yet not fiction—which grew out of the heart-rending experience of an American who served on the Commission for Relief in Belgium.

Hunt, Frazier. Blown in by the draft; camp yarns collected at one of the great National Army cantonments by an amateur war correspondent; fore-word by Thdr. Roosevelt; introd. by Evan M. Johnson; il. by J. S. S. Richardson. Garden City, N. Y., Doubleday, Page. c. 22+372 p. D $1.25 n.

Unconventional camp yarns which interpret the soul of America's national army. Author is correspondent for the New York *Sun* at Camp Upton.

Hurst, Gerald B. With Manchesters in the east. N. Y., Longmans. 8+104 p. il. pls. pors. map D 90 c. n.

Account of the activities of the Battalion of the Manchesters.

Hutchinson, Ja. M., and MacElroy, And. J. Manual of military maps. N. Y., Appleton. c. 7+122 p. figs. maps charts T 75 c. n.

Elementary treatise on the making and reading of military maps.

Hutton, E: Highways and byways in Wiltshire; with il. by Nelly Erichsen. [N. Y., Macmillan.] '17 16+463 p. fold. map O $2 n.

Descriptions of historical and picturesque points of interest in Wiltshire, England.

Hutton, J: Alex., D.D. Loyalty: the approach to faith. [N. Y., Doran.] ['17] 8+312 p. D $1.50 n.

Appeals to people to remain faithful to the best in spite of circumstances, and urges them to have faith in spite of the insinuations of uncertainty.

Jacks, Lawrence Pearsall. The country air. N. Y., Holt. '17 233 p. D $1.25 n.

Six long "short stories. "Farmer Jeremy and His Ways" and "Farmer Perryman's Tall Hat" are character sketches of English farmers; "A Gravedigger's Scene" deals with the sexton of a too crowded churchyard; "Macbeth and Banquo on the Blasted Heath" recounts an adventure with two sentimental tramps; "Mary," and "That Sort of Thing" tell respectively how a new woman and a young M. A. fulfilled their destinies in the Canadian Northwest.

Jacob, Cary Franklin. The foundations and nature of verse. [N. Y., Lemcke & Buechner.] c. 9+231 p. O $1.50 n.

Study of English prosody.

Jacobs-Bond, Carrie. Tales of little cats. Chic., Volland. c. 38 p. il. 12° (Sunny book ser.) 50 c. n.

Johnston, W: Andrew. The house of whispers; with il. by Arth. W: Brown. Bost., Little, Brown. c. 292 p. pls. D $1.40 n.

Rich old Rufus Gaston and his wife, terrorized by the strange happenings in the Dranddeck just off Central Park, desert it, leaving in charge their grandnephew, Spalding Nelson, just out of college and in debt. Becoming acquainted by accident with Barbara Bradford, a beautiful girl who lives in the apartment opposite, Nelson is involved with her in a baffling web of mysteries coupled with ghostly noises, anonymous letters, embarrassing circumstances, that culminate in the theft of the Gaston jewels and the arrest of Nelson for the murder of a woman in the apartment below. At the trial a plot comes to light which discloses the real criminal and sets Nelson free to make Barbara happy.

Jones, Edg. DeWitt. The tender pilgrims. Chic., Christian Century Press, 700 E. 40th St. '17 c. 88 p. bds. 85 c. n.

Josserand, Beth. Warner Mull [Mrs. Bruce Josserand]. Food preparation; a laboratory guide and note-book for high school classes in domestic science. Pt. 1-2. [Rev. ed.] Peoria, Ill., Manual Arts Press. [c. '17] 148; 142 p. Q ea. $1.25

Slip sheet note books.

Kellogg, Vernon Lyman. Fighting starvation in Belgium. Garden City, N. Y., Doubleday, Page. c. '17-'18 10+219 p. il. pls. pors. D $1.25 n.

Story of the Commission for Relief in Belgium. Tells how ten million starving people were fed against odds of the elements and hindering German officials.

Kendall, Calvin Noyes, and Stryker, Florence Eliz. History in the elementary school. Bost., Houghton Mifflin. [c. '18] 7+134 p. D (Riverside educational monographs) 75 c. n.

Krylôff, Iván Andreyévich. Select fables; ed. with introd., notes, and vocabulary. [N. Y., Dutton.] '17 9+76 p. D (Kegan Paul's Russian texts) limp cl. 60 c. n.

Ladd, Frederic Pierpont. After; a novel. N. Y., Duffield. c. 311 p. D $1.50 n.

Story of Victor Daudet, a little French boy, who when a small waif was adopted by a man of wonderful character and from him Victor learned how to meet life in the truest and best way. Story follows Victor's life as a child, then as a young man when he comes to America. He finally settles down to editorial work in a small town and here he meets Charlotte Burton, who finally brings him his greatest happiness.

Langdon, W: Chauncy. The sword of America; a masque of the war. Urbana-Champaign, Ill. [Univ. of Ill.] c. 21 p. O pap. 25 c.

League to Enforce Peace. A reference book for speakers; win the war; make the world safe by the defeat of German militarism; keep the world safe by a league of nations. N. Y., The league, 70 Fifth Ave. [n. d.] 64 p. S pap. 25 c.

Legler, H: Eduard. Library ideals; comp. and ed. by [author's] son, H: M. Legler. Chic., Open Court. c. 78 p. por. O $1.50

Contents; The problem of the cities; Certain phases of library extension; Next steps; The world of print and the world's work; Library work with children; Traveling libraries; Administration of library funds.

Lincoln, Natalie Sumner. The moving finger; il. by C: L. Wrenn. N. Y., Appleton. c. 363 p. pls. D $1.40 n.

Bruce Brainerd, taken ill during a dinner at the country house of his fiancée, Millicent Porter, is put to bed and, next morning found with his throat cut. Who is the murderer? Nurse Dean, who, seated in the adjoining bedroom, declares she heard no sounds of a struggle? Millicent who, too late, found that she had mistaken her friendship for Brainerd for love? Alan Noyes, whose rage has been aroused on learning that the girls he adores is to marry Brainerd? Even the Secret Service is unable to solve the mystery, but unexpectedly the real criminal is discovered and Millicent and Alan find each other.

Little, And. G: Studies in English Franciscan history; being the Ford lectures delivered in the University of Oxford in 1916. N. Y., Longmans. '17 9+248 p. O (Univ. of Manchester pubs. historical ser. 29) $3 n.

History of the Franciscan order in England.

Longfellow, H: Wadsworth. Selections; ed. with an introd. and 2 pages of questions and suggestions, by E. A. Greening Lamborn. N. Y., Oxford Univ. 80 p. 8° 40 c. n.

Macan, R. W. Religious changes in Oxford during the last fifty years; a paper read before the Oxford Society for Historical Theology in Christ Church Common Room, Thursday, June 14, 1917. N. Y., Oxford Univ. '17 48 p. 8° pap. 60 c. n.

McComb, S:, D.D., comp. and ed. Prayers for today; with a series of meditations from modern writers. N. Y., Harper. [c. '18] 23+179 p. D leath. $1 n.

Collection from many sources of prayers of universal appeal.

McConnell, Guthrie, M.D. General pathology and bacteriology for dental students. 2d ed., rev. Phil., W. B. Saunders. 314 p. il. col. pl. 12° $2.50 n.

MacKaye, Percy Wallace. Jeanne d'Arc. 8th ed., with a new preface. N. Y., Macmillan. c. '06 17+163 p. front. D $1.25 n.

McKibbin, Mrs. Alma Estelle Baker. A manual of lessons in Old Testament history for academic grades. Mountain View, Cal., Pacific Press Pub. Assn. 220 p. il. maps fold. diagr. 12° $1

Mainwaring, Cyril Lyttleton, and Paine, Wa. Lionel. Secundus annus. N. Y., Oxford Univ. '17 102 p. map 8° 85 c. n.

Martin, Maj. C: Franklin. Essentials of French pronunciation. N. Y., Heath. [c. '18] 11+147 p. S (Heath's modern language ser.) 80 c. n.

Martin, Maj. C: Franklin, and Russell, Capt. G: M. At West Point; a practical course in speaking and writing French. N. Y., Heath. [c. '18] 7+242 p. D (Heath's modern language ser.) $1.40

Martin, Helen Reimensnyder [Mrs. Frederic C. Martin]. Fanatic or Christian?; a story of the Pennsylvania Dutch. Garden City, N. Y., Doubleday, Page. c. 307 p. D $1.40 n.

Story of a Pennsylvania Dutch family who had amassed a fortune thru their factory. One sister, Stella Swartz, has the "nearness" and narrowness of her people and believes that these principles should be applied in the management of the factory. Gertie, on the other hand, who has been to college is anxious to apply modern welfare methods. David Phelps, a factory reformer, is first attracted by Stella, but when he discovers her innate meanness he realizes he has always loved Gertie. He proves to be the wronged step-son of Swartz and the real heir to his fortune.

Masters, Edg. Lee. Toward the gulf. N. Y., Macmillan. c. '17-'18 13+292 p. D $1.50 n.

More poems by the author of "'Spoon River Anthology."

Miller, Fred Robinson. Progressive problems in physics. Rev. ed. N. Y., Heath. [c. '17] 6+218 p. il. 12° 72 c. n.

Miller, Olive Beaupre. Sunny rhymes for happy children. Chic., Volland. c. 38 p. il. 12° (Sunny book ser.) 50 c. n.

Mills, Herb. Elmer. Charities and corrections; outline for the study of the dependent, defective and delinquent. Poughkeepsie, N. Y., The author. c. 113 p. 8° $1

Minckley, Loren Stiles. Americanization through education. [Girard, Kan., Girard Job Shop] c. '17 304 p. il. pl. plan forms 8° $2.50

Moody, W: Vaughn, and Lovett, Rob. Morss. History of English literature. Rev. ed. N. Y., Scribner. c. '02-'18 522 p. 12° $1.50 n.

Mosby, C. V. Making the grade. St. Louis, Highland Press. '17 c. 145 p. il. pl. 12° $1

Mozley, Rev. J: Kenneth. The achievements of Christianity. [N. Y., Macmillan.] '17 85 p. S 70 c. n.

Answers question "Has the world been made better by Christianity?"

Nairne, Canon Alex. The Alexandrine gospel; (Sirach, Wisdom, Philo, the epistle to the Hebrews). N. Y., Longmans. '17 126 p. (5½ p. bibl.) D (Liverpool Diocesan Board of Divinity pubs. 17) pap. 90 c. n.

Nesbitt, Florence. Household management. N. Y., Russell Sage Foundation. c. 170 p. S (Social work ser.) 75 c. n.

Describes each definite step by which the city dweller with little income and many children can get the most for his money. Of special value for social worker, Red Cross visitor and public health nurse. Author is director of food conservation section of Cleveland Women's Committee of Council of National Defense.

New, Clarence Herb. The unseen hand; adventures of a diplomatic free lance; il. by W. Clinton Pettee. Garden City, N. Y., Doubleday, Page. c. 7+376 p. pls. D $1.40 n.

Time and again Berlin tried to destroy a mysterious band of secret agents who sought to foil every move of the Germans from the sinking of the *Lusitania* to the Russian Revolution. Narrative follows diplomatic adventures against a background of historic events.

Noyes, G: Raphall. Tolstoy. N. Y., Duffield. c. 395 p. (4 1/3 p. bibl.) D (Master spirits of literature) $1.50 n.

Life of Tolstoy and also an expression of his time, period and race. Index.

Nutting, Herb. Chester. Caesar's use of past tenses in cum-clauses. Berkeley, Cal., Univ. of Cal. 53 p. Q (Pubs. in classical philology, v. 5, no. 1) pap. 55 c.

Orchard, W: Edn., D.D. The temple; a book of prayers; with an introd. by Fk. Crane. N. Y., Dutton. [c. '18] 18+167 p. S $1 n.

O'Reilly, Maj. E: S. Roving and fighting; adventures under four flags; il. with photographs. N. Y., Century Co. c. 354 p. pls. pors. O $2 n.

Autobiography of "Tex" O'Reilly, who served in the Spanish War, later started the O'Reilly School of English in Kobe, Japan, had varied experiences in China, tried his luck at "hoboing," took a trip around the world, and had much experience in Mexico with Villa, Zapata and other rebel leaders.

Orwin, C: Stewart. The determination of farming costs. N. Y., Oxford Univ. 144 p. tabs. 8° $2 n.

Oxenham, J: The fiery cross. N. Y., Doran. [c. '18] 132 p. D $1 n.

Spiritual verse.

Page, Ralph W. Dramatic moments in American diplomacy. Garden City, N. Y., Doubleday, Page. c. 11+284 p. pors. D $1.25 n.

Presents striking incidents and outstanding figures in our diplomatic service.

Patterson, W: R. Language-students' manual. N. Y., Dutton. '17 8+200 p. D (Trübner's language manuals) $1.25 n.

Collection of useful points dealing with language study. Second part of book is devoted to the science of phonetics.

Peddie, J. Taylor. A national system of economics; with a consideration of the Paris

economic resolutions and of their influence on nationality. N. Y., Dutton. [n d.] 24+ 299 p. D $2.50 n.

With "Recommendations" drawn up at the Allied Economic Conference in 1916 as a foundation, outlines new system of economics based on the organization of the entire resources of a nation.

Peerless Drawn Steel Co. Cold drawn steel bar weights; of rounds, flats, hexagons and squares; weight tables for plates, metric conversion tables, cold drawn and hot rolled extras, and other miscellaneous tables. Massillon, O., The author. 145 p. front. D leath. $3 bxd.

Rall, Harris Franklin. Teachers manual for The life of Jesus. N. Y. and Cin., Abingdon Press. [c. '18] 79 p. D (Kingdom of God ser.) 50 c. n.

Ramsey, Alb. R. I., and Weston, H. Claude. Artificial dye-stuffs, their nature, manuture and uses; il. by the authors. N. Y., Dutton. '17 9 + 212 p. figs. O $1.60 n.

Non-technical survey of artificial dye-stuff industry.

Rebman, Sybil. Animal alphabet. Chic., Volland. '17 c. 28 p. il. 8° $1 n.

Redway, Jacques Wardlaw. Commercial geography; a book for high schools, commercial courses, and business colleges. Rev. ed. N. Y., Scribner. [c. '03-'17] 10+423 p. il. maps (1 double) 12° $1.35 n.

Reuter, Rev. F: A. Anecdote-sermonettes for children's mass. Balt., J. Murphy Co. [200 W. Lombard St] [c. '18] 97 p. D 75 c. n.

Russell, Bertrand Arth. W: Mysticism and logic; and other essays. N. Y., Longmans. 7+234 p. O $2.50 n.

Partial contents: The place of science in a liberal education; A freeman's worship; Mathematics and the metaphysicians; Relation of sense-data and physics.

Sadler, W: S:, M.D. Long heads and round heads; or, what's the matter with Germany. Chic., McClurg. c. 12+157 p. il. pls. pors. D $1 n.

Throws light upon the psychology of the war thru a study of anthropology. Author is director, Chicago Therepeutic Institute.

St. Paul, Mother. Passio Christi; meditations for Lent; preface by Jos. Rickaby. N. Y., Longmans. 8+183 p. D $1.40 n.

Sanders, W: Perry. Days that are done. Los Angeles, Cal., Grafton Pub. Corporation, 828 S. Los Angeles St. 134 p. il. pls. por. 16° $1

Savings and savoury dishes; cookery recipes, food values, household hints. 5th ed. [N. Y., Macmillan.] '17 139 p. D pap. 65 c.

Schlesinger, Arth. Meier. The colonial merchants and the American revolution, 1763-1776. N. Y., Longmans. c. 647 p. (15 p. bibl.) O (Columbia Univ. studies in history, economics and public law, 182) pap. $4 special n.

Shakespeare, W: King Lear; ed. by D. N. Smith. N. Y., Heath. '17 c. 20+218 p. 16° (Arden Shakespeare) 30 c. n.

Shaw Bu. of Business Standards. Advertising and service. Chic., A. W. Shaw Co. c. 334 p. il. charts forms 8° (Shaw banking ser.) $2.50

How to run a retail automobile business at a profit. Chic., A. W. Shaw Co. '17 c. 224 p. il. chart 8° (with *System*)

Shorey, S: Fernald. What life seems to me; or, continuous personality and social evolution. Seattle, Wash., The author. '17 c. 120 p. 24° 25 c. n.; 65 c. n.; $1 n.

Slaughter, Gertrude. Two children in old Paris; from the notes of a journal by their mother. N. Y., Macmillan. c. 268 p. il. pls. facsm. D $1.50 n.

True account of a winter spent by two little American girls in Paris.

Smith, Herb. R., and Mess, Harry M. The laboratory study of chemistry. N. Y., Holt. [c. '18] 14+256 p. il. pls. figs. tabs. charts sq. O pap. $1.20 n.

To be used as a manual in connection with any textbook on chemistry.

Snowden, Ja. H:, D.D. Can we believe in immortality? N. Y., Macmillan. c. 227 p. D $1.25 n.

Discusses immortality from scientific, psychological, historical, ethical, religious and experimental points of view in the light of the most recent knowledge.

Somerville, Edith Anna Œnone, and Martin, Violet Florence [Martin Ross, pseud.]. Irish memories; with 23 il. from drawings by [first author] and from photographs. N. Y., Longmans. 9+339 p. il. pls. pors. O $4.20 n.

Reminiscences of two women who found their work and play in art and sport. Records phases of Irish life fast disappearing.

Studer, Paul, ed. Le mystère d'Adam; an Anglo-Norman drama of the twelfth century. N. Y., Longmans. 58+80 p. (4¼ p. bibl.) D (Modern language texts, French ser. mediaeval section) $1.35 n.

Taggart, Marion Ames. Captain Sylvia; il. by Clara M. Burd. Garden City, N. Y., Doubleday, Page c. 350 p. pls. D $1.35 n.

Story of Sylvia, a motherless girl of fifteen who loves all things out-of-doors—especially sailing, and her cousins, a boy and a girl about her own age, brought up in a sheltered home atmosphere.

Tarbell, Fk. Bigelow. Three Etruscan painted sarcophagi. Chic., Field Mus. of Nat. Hist. '17 63—71 p. il. pls. 8° (Anthropological ser. v. 6, no. 4) pap. 50 c.

Tatham, C. M. The airman [verse]. N. Y., Oxford Univ. '17 16 p. 8° pap. 30 c. n.

Taubman-Goldie, Valentine Fs. The happy garret; personal recollections of Hebe Hill; ed. by V. Goldie. N. Y., Dutton. '17 314 p. D $1.50 n.

Story is told in the first person by Hebe Hill, an English girl who has been kept down by restraint and kept in a state of mental and physical limitation by a tyrannous mother and by perpetual attendance on an invalid father. By the death of her parents she becomes not only free but possessor of a little money, and makes up her mind to see something of the life which she has never known. The Happy Garret is the name of a Bohemian Club to which she is introduced in London. Here a married man devotes himself to her and when she brings this affair to a close, she decides to give up this sort of life.

"Temporary (A) gentleman" in France; home letters from an officer at the front; with introductory chapters by A. J. Dawson. N. Y., Putnam. c. 28+263 p. D $1.50 n.

Letters written from the front by a regimental officer, prior to the war a clerk in a suburban office in England. Letters are as written except for changes in names.

Tennyson, Alfr. Lord. The sleeping beauty; cantata for women's voices; music by Frances McCollin. Bost., Ditson. [c. '17] 28 p. Q pap. 50 c.

Terman, Lewis Madison, and others. The Stanford revision and extension of the Binet-Simon scale for measuring intelligence. Balt., Warwick & York, 19 W. Saratoga St. '17 179 p. il. 12° (Educational psychology monographs, 18) $1.40

Theiss, Lewis Edn. A champion of the foothills; il. by J: Newton Howitt. Garden City, N. Y., Doubleday, Page. c. 7+345 p. pls. D (True adventure ser.) $1.35 n.

Circumstances lead Ned Higgins, an ambitious American boy, to take hold of his father's worn-out farm. He sets out to beat all the farmers around at their own game and does it, too, until he becomes known far and wide as the "Champion of the Foothills."

Thirkield, Wilbur Patterson. Rebuilding the conference program; a plea for the prophetic and constructive in the annual conference. N. Y. and Cin., Methodist Bk. Concern. [n. d.] 39 p. D pap. 15 c. n.

Thompson, Donald C. Donald Thompson in Russia; with numerous photographs by the author. N. Y., Century Co. c. 19+353 p. pls. pors. O $2 n.

Informal record of the Russian revolution in the form of letters written home to America by an eyewitness, a Kansas photographer, who went to Russia to take moving pictures. His experiences included arrest and imprisonment.

Thompson, Vance. Drink; a rev. and enl. ed. of "Drink and be sober." N. Y., Dutton. [c. '15-'18] 19+231 p. D $1 n.

Tolstoi, Leo Nikolaievich, Count. A prisoner of the Caucasus; ed. with introd., notes and vocabulary, by E. G. Underwood and Nevill Forbes. N. Y., Oxford Univ. '17 28+128 p. 8° limp cl. $1 n.

Tyrer, J. W. The eucharistic epiclesis. N. Y., Longmans. '17 71 p. D 75 c. n.

United States Fidelity and Guaranty Co., Baltimore. 1917-1918 adjustment schedule of the associated offices of guaranteed attorneys. Balt., Md., The author. [c. '17] 31 p. 8° $2.50

Usher, Roland Greene. The winning of the war; a sequel to "Pan-Germanism." N. Y., Harper. [c. '18] 381 p. front. maps O $2 n.

Analyzes the objectives of the Germans and the Allies, the nature of victory, the progress thus far made toward it and the reasons why victory has been postponed. Author is professor of history, Washington University, St. Louis.

Viall, Ethan. Broaches and broaching. N. Y., McGraw-Hill. 221 p. il. 8° $2 n.

Wagner, Rob. Film folk; "close-ups" of the men, women and children who make the "movies"; il. with photographs. N. Y., Century Co. c. '15-'18 356 p. pls. pors. O $2

Stories told in the first person concerning the moving picture art. *Contents:* The film favorite; The movie queen; The vicissitudes of Victor; "Ready! Action! Camera! Go!"; Supes and superman; "Mother, may I go in the films?"; The bell-ringers; Plots and counterplots. Stories have appeared in the *Saturday Evening Post.*

Warwick, Anne [pseud. for Mrs. Ruth Cranston Newlin]. The best people. N. Y., J: Lane. [c. '17-'18] 345 p. D $1.50 n.

Travel romance of a young widow with red hair and five thousand a year, who is tired of her "Main Street Town" in the American west and thinks if she were only in the social swim with "the best people" life would be delightfully amusing. So she goes to Japan to visit a girlhood friend and describes her experiences in her diary and in letters to "Bumble," her former suitor. In Tokio she is taken up by the diplomatic set and plunged into a round of social functions, but by outshining the other women she arouses their jealousy and soon learns that spiteful gossip is not confined to her home town. After many heart adventures she returns to America with a reconstructed idea of "the best people" and a warm welcome for "Bumble."

Webster, Noah. Webster's new international dictionary of the English language; based on the International dictionary of 1890 and 1900; now completely revised in all departments, including also a dictionary of geography and biography; being the latest authentic quarto edition of the Merriam series. Springfield, Mass., G. & C. Merriam Co., Broadway cor. Worthington St. 92+2620 p. il. pls. (part col., part double) por. f° $14

Whitehair, C: W. Out there. N. Y., Appleton. c. 248 p. il. pls. D $1.50 n.

Tells what the boys have been doing out there—how they have lived, fought in France, Beligum, Gallipoli, Egypt and Mesopotamia. Author is an American who has witnessed what he describes.

Willett, Herb. Lockwood. Our Bible; its origin, character and value. Chic., Christian Century Press. '17 c. 278 p. 12° $1.35 n.

Wilson, Luther Barton, and others. Marshaling the forces of patriotism; a course of twelve studies for use in the church school. N. Y. and Cin., Methodist Bk. Concern. [c. '18] 48 p. music O pap. 15 c.; per 100, $10

Wilson, R: P., and Carpenter, Harry J. Analysis of financial statements. Chic., La Salle Extension Univ. [c. '18] 4+38 p. charts O pap. (with the course)

Wright, Richardson Little. Letters to the mother of a soldier. N. Y., Stokes. [c. '18] 135 p. D bds. $1 n.

Suggestions as to how the mother at home can render practical help to the son at the front and to her country. Written in form of letters.

Young, F. E. Mills. Coelebs; the love story of a bachelor. N. Y., J: Lane. '17 311 p. D $1.40 n.

John Musgrave, knicknamed Coelebs because of his reputation of being a "confirmed bachelor," while strolling thru his neighbor's garden one morning, espied Peggy, the head gardener, clad in a man's overalls, at work upon a vine, and whistling off the bulldog that had flown to attack him. After this encounter Coelebs could never get back his former serenity. At the conclusion of this story about three sisters who took up gardening, architecture, and medicine, rather than live on the charity of their uncle, Coelebs surrenders to Peggy.

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Military Monitor, N. Y., 1812-1814.
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Weekly Visitor, N. Y., 1802-1805.

American Baptist Publication Society, 107 S. Wabash Ave., Chicago.

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American-Scandinavian Foundation, 25 W. 45th St., New York.

Selma Lagerlöf's Gosta Berling, trans. into English by Little Tudeer, Chapman and Hall, 1804.

John R. Anderson Co., 31 West 15th St., New York.

Poole's Index Volumes (describe).
Drage's Russian Affairs.
National Conference Charities, 1915, 1916.

Antiquarian Book Co., Invermark, Evesham Road, Stratford-on-Avon, England.

Shakespeare, 8 vols., Philadelphia, 1795-6; 8 vols., Boston, 1802-4; 17 vols., Philadelphia, 1809; 10 vols., New York, 1821; 6 vols., Philadelphia, 1838.

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Knickerbocker, monthly magazine, April, 1845.
Garden and Forest, Feb., 1888.

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The Native Born, I. A. R. Wylie.
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Grimm Tales Made Gay, Carryl.
Daniel, by Gaebelein.
Sea Scamps, Rowland.
Path of Eternal Wisdom, Cordelier.
Mann Memorial, A Record of Mann Family in America, Geo. T. Mann, Boston, 1884.
Lucifer, L. C. Van Noppen.
Rossmore's Things I Can Tell.
Any Book of Drawings of Frederic Remington.
Great Cryptogram, Donnelly.
Taylor, Principles of Economics.
Over Bemertons, Lucas.
Stepping Heavenward, Mrs. Prentess.
Marco Polo Travels, ed. by Gale, 2 vols., Scribner.
Welch People, Sir John Rhys and David B. Jones.
Geo. Egerton's Edition of Oba Hannson's Young Ofeg's Ditties.
Lady of Sorrow, James Thomson.
History of Horse Racing in France, R. Black.
Man Visible and Invisible, Leadbeater.
Christian Iconography, Dedron.
Chambers Book of Days.
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Brewer, Short History of France.
Pan and the Young Shepherd, Hewlett.
Erckmann Chatman's Dr. Mathiew.
Red Saunders, Phillips.
Manchu & Moscovite, Weale.
Japanese Government Documents, vol. no. 42, 1914, E. W. McLaren, Transactions of Asiatic Society in Japan.
Physique, A Treatise on Deep Breathing, Paul von Boeckmann.
Debit and Credit, Freytag.
Spiritualism, Edmonds & Dexter.
Letters and Tracts on Spiritualism, Edmonds.
The Garden as Considered in Literature, Certain Polite Writers.
TheSecond Mile, Bruce Barton.
Mayor Gaynor's Letters.
Smith's Financial Dictionary.
Lownhaupt, What an Investor Ought to Know.
Cromwell's American Business Woman.
Leading Events in American Diplomacy, pub. Harper Bros.
Wood's Organising a Factory.
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Kniffin's Savings Bank and Its Practical Use.
League of the Iroquois, Morgan.
Selected Readings in Public Finance, Bullock.

Brick Row Print & Book Shop, Inc., 104 High St., New Haven, Conn.

Emile Hovelaque, The Deeper Causes of the War, Dutton, 1916.
Masson, Journal of Simon Fraser.
Irische Texte mit Worterbuch, von Ernst Wintlisch, 1 vol., Leipzig, 1880, 886 pps.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Moffat's Translation of New Testament, Doran, large print edition.
Germany and the Germans, Dawson.

Brooklyn Museum Library, Eastern Parkway, Brooklyn, N. Y.

Ross, Denman, A Theory of Pure Design.

H. S. Browne, 608 So. Dearborn St., Chicago.

Kropotkin's An Appeal to the Young.
Kropotkin's Modern Science and Anarchism.
Other Writings of Kropotkin, particularly pamphlets.

Bryant & Douglas Book & Sta. Co., Kansas City, Mo.

Saunders, Atlas Bacteriology, vol. 1 only.
Henry, James, French Novelists.
Rowland, Sea Scamps.

Bryn Mawr College, Bryn Mawr, Penna.

Beattie, James, Poems, with Poems of Akenside, Houghton.
Symonds, J. A. Wine, Women and Song, Doubleday, 1907.

Burrows Brothers Co., 633 Euclid Ave., Cleveland, O.

Book of Knowledge.
Encyclopedia Britannica.
A. T. Byrne, Inspection of the Materials and Workmanship Employed in Construction.
Judge, Popertiy of Aerofoil and Areordymanise Bodie.
Cunningham, Life of Nell Gwyn.
Goldsmith, Works, 12 vols.
Swift, Works.
Julia Cavnaugh, English Women of Letters.
Beutley, Diary of Lady Morgan.
Lady Morgan's Memoirs, 1862, edited by Hepworth Dixon.
Letters of Dr. Johnson to Mrs. Thraill.

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Geology Ohio, vol. 5.
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Burton's Anatomy, 3 vols., give date and pub.
Success Mag., bound, 1900, 1904, 1910.
Candles in the Wind, Maud Diver.
Miracle in Stone, Seiss.
Morals in Dogma, Pike.
Maeterlinck's Blue Bird, first ed., 1909, English also French.
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Blacker's Fly Making, give ed. and date.
Seneca, Schuyler, Steuben County, N. Y. Histories.

John W. Cadby, 50 Grand St., Albany, N. Y.

Cooper's Flagellation and the Flagellants.
Harper's Weekly, 1865.
Country Life in America, Nov., 1903.
World's Work, Jan., 1901.

Cadmus Book Shop, 133 W. 33d St., New York.

Tactics of Infidels, Louis A. Lambert.
Audubon, Ornithological Biography, vol. 1 only.

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Lazarre, M. H. Catherwood, pub. by Bobbs-Merrill.

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Dames, Wie sieht es in Nordamerika Aus.
Crowe, Things a Freemason Should Know.
Crowe, Master Mason's Handbook.
Costumes of All Nations, 1910.
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Current Literature, New York, vol. 29.
Crockett's Narrative, Phila., 1836.
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Clary Genealogy.
Confederate Military Hist., ed. by Evans, 12 vols., Atlanta, 1899.
Cook, Border and Buffalo.
Crittenden Genealogies.
Cushing, Rept. of U. S. Comm. on Foreign Affairs in re. Terr. of U. S. Beyond R. Mts.
Cuyahoga Co. and City of Cleveland, Memorial Record, Chicago, 1894.
Daniel, Campaigns and Battles of Gettysburg.
Dew, Review of Debate on Abolition of Slavery in Va.
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Douglas-Lithgow, Dictionary of Am. Indian.
Drown, Historical View of Peoria, Ill.
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Chapin, Mrs. E. N., American Court Gossip.
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Am. Historical Register, Phila., vol. 5 to end.
Am. Hist. Reg., Phila., N. S., vol. 1.
Prisoner of War, etc., with Hist. of Andersonville Prison, Indianapolis, 1865.
Kellogg, Capture and Escape, 1908.
Eclectic Mag. of Foreign Literature, beg. to 1858, 1864 to date.
Edwards, Ohio Hunter.
Egle's Notes and Queries (Pa.) Series, 1-4.
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Encarnacion Prisoners: March of Ky. Cavalry from Louisville, 1848.
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Confederate Veteran, Nashville, vol. 1, nos. 1, 4-6, 8-12; vol. 2, nos. 1-3, 5-7, 11; vol. 4, nos. 2, 5, 8, 9.
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Engineering News, N. Y., vols. 1-45.
Erick Jansismen i Nord Amerika, pub. Gefle, 1845.
Ernst, Reisebriefe aus Amerika.
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Fla. Concise Natralu Hist. E. & W. Fla., New York, 1775.
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Froebel, Aus Amerika, Erfahrungen Reisen und Studien, Eng. edn.
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Lincoln, Life by Scripps, Detroit, 1900.
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Charles W. Clark Co., 128 W. 23d St., New York.

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South Carolina Historical Society's Collections; vol. 3 to the end.
Bay State Monthly, vols. 1, 2, 3, 1884-5.
New England Magazine and Bay State Monthly, vols. 4, 5, and 6, 1886-1888, and vol. 37, 1907-8.
New England Magazine, vols. 8 and 9, 1835.

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DeSmet, Western Missions and Missionaries, N. Y., 1863.
Delano, A., Central Pacific, S. F., 1868.
Old Block, Pen-knife Sketches, Sacramento, 1853.
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Hopkins, R. C., Digest of Mexican Railroad, S. F., 1859.
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Drew, Col. C. S., Official Report Owyhee Reconnaisance, Jacksonville, Or., 1865.
Wheeler, A., Land Titles in San Francisco, S. F., 1852.

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Land Trials, Briefs, etc., of California Land Cases before 1860, or any pamphlets referring thereto.
United States vs. James Bolton, Phila., 1859.
Pamphlet by Crisp, Sacramento, 1851.
Anything about Count Raoussit-Boulbon.
Magazine of American History, vol. 7.
The Californian, Monterey, Cal., any early nos., only perfect copies desired.
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Jefferson, Thomas, steel engraved portrait or litho, half life size.
Lee, Gen. Robt. E., steel engraved portrait or litho, half life size.
Moore, Geo., Esther Waters.
Moore, Geo., Modern Painting, 1893.
Morgan, Hour with Delsarte.
Morley, Character Writing, Carisbrooke Library.
Questions and Answers for Examinations for Officers of Naval Militia, pamphlet.
Quicherat, Historie Du Costume en France.
Raemaeker's Cartoons, vol. 1, Doubleday, Page.
Raikes, Robert, A Man and His Work, edited by H. J. Harris, Dutton.
Richardson, H. H., Maurice Guest, Duffield.
Shakespeare's Henry IV., part II, Hudson ed., green limp leather.
Thompson, Francis, A. L. S.
Verne, Jules, From the Earth to the Moon, 1st American illus. ed.
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Bell, C. D., Rosa's Wish, Warne.
Bell, C. D., Ella and Marion, Warne.
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Financial Publishing Co., 17 Joy St., Boston, Mass.

Instantaneous Interest Tables, 2 copies, pub. by the Eastern Pub. Co., Portland, Me.

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Citizen's Atlas, Bartholomew.

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Kidder, F., Hist. 1st N. H. Regiment in Revol., 1868.
Munsell, American Ancestry, vol. 10.
N. Y. Genealog. and Biog. Record, vols. 3-23 inc., vol. 26.
Parkman, Oregon Trail (Rocky Mt. Life), eds. 2 & 3.
Sabine, Loyalists, 2 v., 1864.
Seward, F. W., Seward at Washington, 2 v., 1891.
Stark, Gilbert Little, Letters of.
Thoreau, Cape Cod, illus. by Watson.
Whitefield, Homes of Forefathers, Maine, N. H., Vt.

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Old Masters and Other Essays, Woodrow Wilson.

Lathrop C. Harper, 437 Fifth Ave., New York.

Whitney, Hawaiian America, 1899.

Harvard Co-operative Society, Inc., Cambridge, Mass.

Hagedorn, Horse Thieves, 1909.
A. Hassal, Napoleon Little, Brown Co., 1911.

Hays-Cushman Co., 59 E. Van Buren St., Chicago.

Dr. Moras' Autology.
Spence, Back to Christ, several copies.

The Higbee Company, Cleveland, Ohio.

The Book of Knowledge, cloth, new set only.

Walter M. Hill, 22 East Washington St., Chicago.

American Diplomacy and the Furtherance of Commerce, Eugene Schuyler, Scribner's, 1895.
Stead, After Death.
Wilmot, Book of Noble Women.
Duhamel, Life of the Martyrs, French or English.
Hart, Practical Essays on Government, Longmans, 1905.
Lord Acton and His Circle.
Lord Acton, History of Freedom and Other Essays.
Bryce, Address on the City of Washington.
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Taine, Ancient Régime.
Johnson, Four Centuries of the Panama Canal, New York, 1906.
Coan, Adventurers in Patagonia, N. Y., 1880.
Balch, Antarctia, N. Y., 1902.
Egan, Pioneering in the West, 1846-1872.
Social Rights and Duties, Addresses to Ethical Societies, Leslie Stephen.
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Varieties of U. S. Cents of 1796, E. H. Gilbert.
Diversions in Sicily, H. F. Jones.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.

The Knitting of Socks and Stockings in All Sizes, Marjory Tillotson, pub. J. J. Baldwin Co.

N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.

Bronson's Elocution, old ed.

Little, Brown & Co., 34 Beacon St., Boston, Mass.

Bebel, My Life.
Vachell, Blinds Down.
Casanova, Memoirs.
de Benneville, Sokurambo.
Murdock, History of Japan.
Gordon Smith's Collection of Japanese Legends.

Long Island Book Exchange, Box 115, Glen Cove, Long Island.

Organ Instructor.
Old Gardening.

Loveman, Joseph & Loeb, Book Dept., Birmingham, Ala.

Cambric Mask, Chambers.
Outsiders, Chambers.
Special Messenger, Chambers.
Haunts of Men, Chambers.
Young Lord Stranleigh, author unknown.

Lowdermilk & Co., Washington, D. C.

Blacker, Art of Fly Making.
Keene, Fly Fishing and Fly Making.
Censorius, Da die natale (The Natal Day).
Arnold Song Celestial.
Arkansas Geological Survey, 1890, vol. 1, Manganese.
Louisiana Geological Survey, Reports for 1899, 1902.
Texas Geological Survey, 2d, 3d and 4th Annual Reports, 1891-4.

Lowdermilk & Co.—Continued

Ebers, Daughter of an Egyptian King.
Blavatsky, Secret Doctrine, 2 v.
James, Richelieu.
James, Attila.
Ebers, Count of Ehrenstein.
Johnson, King or Knave?
Morgan, Macaronic Verse.
Pollock on Torts.
Home, Incidents in My Life.
Curzon, Persia and Persian Question.
Griffith, Behind the Veil in Persia.
Cresson, Persia, the Awakening of the East.
Harper's Dictionary of Classical Literature.

James MacDonald, 216 W. 18th St., New York.

Dickens, National edition, Chapman & Hall, 40 vols.

R. H. Macy & Co., New York.

Etchers from Rembrandt to Whistler.

McDevitt-Wilson's, Inc., 30 Church St., New York.

Onanga-Ranga.
Carroll-Sylvia and Bruno, 1st book.
Richardson, Pamela.
New International Encyclopedia, buckram or cloth, last ed.
Library of Original Sources, 10 vols., ½ lea.
100 Masterpieces of Painting, Lafarge.
Longfellow, Poet and Poetry of Europe.
Japanese Prints, Anderson.
History of Japanese Color-prints, Van Sciditz.
A Summer in the Wilderness, Charles Lanman.
Human Work, Gilman.
Truth about Socialism, Benson.
Delsartian Scrapbook.
Geikie, Hours with the Bible—Old Testament.

Henry Malkan, 42 Broadway, New York.

Burke's Commoner.
Crawford, Upper eBrth.
Donnelly, Caesar's Column.
Fiebiger, Field of Fortifications.
Gardner, Cell of Selfknowledge.
Kelly's Directory.
Kerr, Sharktooth.
Love Letters of a Divorced Couple.
Saintsbury, English Prosody.
Thompson, Heredity.

John J. Mangan, 174 So. Common St., Lynn, Mass.

Hilbert's Journal, odd nos. or vols.
Constructive Quarterly, nos. or volumes.
Hume, Influence of Spanish on English Literature.

Harry F. Marks, 116 Nassau St., New York.

Reynolds, G. W. M., Any good set.
Mark Twain, good set.
Mathew Arnold.

Methodist Book Concern, 734 N. Rush St., Chicago.

Barnes Notes, Hebrews, 1 vol.
Barnes Notes, First Corinthian, 1 vol.
Bunsen's God in History.

Methodist Book Concern 150 Fifth Ave., New York.

The Earliest Gospel, Menzies.

W. H. Miner Co., Inc., 3518 Franklin Ave., St. Louis.

Wright, Asiatic Russia, vol. 2 or set.

W. T. Morrey, 362 Riverside Drive, New York.

Adams, John, vol. 1 of 10 vol. Life and Works.
Bacon's Essays, in Latin.
Frazer's Golden Bough, 2nd ed., vol. 3.
Harrison, W. H., Remarks on Colombia, pamphlet.
Hokusai, Monograph on, etc.
Japanese, old books, pamphlets, illustrated.
Spanish Americana, Maps, etc.
Swedenborg's Spiritual Diary.
Tafel's Documents Concerning Swedenborg.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N.J.

American Catholic Historical Researches, Jan., 1902 and July, 1902.

Walter H. Moyry, Portsmouth, N. H.

Colby's Indian Languages of N. E. Coast.

Munn & Co., Inc., 233 Broadway, New York.

Scientific American Cyclopedia of Receipts, Notes and Queries.
Nystrom's Pocket Book of Mechanics.

BOOKS WANTED—Continued

H. C. Murray Co., 699 Main St., Willimantic, Conn.
Current History, vol. 3, pub. by *New York Times.*

N. Y. Medical Book Co., 45 East 42d St., New York.
Museum Journal, 1915, 1916, 1917.
Transactions of the American Institute of Electrical Engineers, 1900, 1912, 1913, 1914, 1915, 1916, 1917.
American Naturalist, 1916 and 1917, Jan. and Feb.

H. S. Nichols, Inc., 17 East 33d St., New York.
American Nation, The, a History, a complete set.
American Statesmen Series, a complete set.
Amours of Famous Men and Women, any vol. containing such records.
Ancient Greece, Histories of, but especially of the period of the Trojan War.
Austin, Francis V., Elfie's Vistit to Cloudland, pub. by Estes, Lauriat Co., 1892.
Balzac's Droll Stories, best ed. in English.
Baring-Gould, Historic Oddities.
Bennett, Arnold, Teresa of Watling Street.
Black Belle, or The Mountaineer's Daughter, pub. about 1880.
Blavatsky's Secret Doctrine.
Burton's Arabian Nights, set of 16 vols., original Benares ed. in original cloth binding, or in fine extra binding.
Carpenter, W. B. The Microscope and Its Revelations, ed. by W. H. Dallinger, 8th ed.
Children's Hour Magazine for the year 1867, in the green binding with gilt face on cover.
Chinese Art, all works on or relating to, in either English, French or German.
Chinese Porcelain and Pottery, all works on or relating to, in either English, French or German.
D'Oliver, Theoulier, Life of the Abbé de Choisy.
Encyclopedia Britannica, handy vol. issue of the 11th ed.
Everyman's Encyclopedia, a used second-hand set.
Facial Massage, a standard, scientific work on.
Gardens of Italy, Old and New.
Hamilton, Cosmo, The Door That Has No Key.
Hartmann von Ane, Der Arme Heinrich, ed. by John G. Robertson, London, Bell, 1898.
Henry, O., 1st eds. of.
Henry, O., magazine or newspaper articles on, or anything on or relating to.
Heptameron, The, set of best ed. in Engilsh.
Hubbard, Elbert, any of the writings of.
Hymnology, anything on or relating to.
Kent's Cyclopedia, 1916 ed.
Knight's Half Hours with the Best Authors, a good set in 4 or more vols.
London, Jack, The Iron Will.
Lowndes' Bibliographer's Manual.
McMaster's American History, a complete set.
Medical, data pertaining to famous people, any vols. containing such data.
Mitford, Miss, Tales of Old Japan.
Muensterberg's History of Chinese Art (in German?).
Mythology, Books on.
Nation Hero Series, a complete set.
Niles, Grace Greylock, Bog Trotting for Orchids.
Old Hymn Books.
Old Prayer Books with Hymns at the end.
Old Psalm Tune Books.
O'Reilly, The Adventures of Private Miles O'Reilly, 47, N. Y.
Pater, Walter, Works, set of 10 vols., Macmillan.
Patterson's Kedge Anchor.
Philestine Magazine, a set of, bound or unbound.
Quaritch's Catalogues of Books, all of the bound-up vols.
Rappaport, Angelo S., Famous Artists and Their Models.
Reade's Winwood, Martyrdom of Man.
Regent of the Roués, The.
Roycroft Publications, any of.
Sand, Georges, Works, a full set, complete, English trans.
Sand, Georges, Lelia, English trans.
Say, J. B., Traité d'Economie Politique.
Senior, Dorothy, The Gay King Charles II.
Shakespeare, Harding's The Plays of William Shakespeare, pub. in 1788-1800. Contains his life and a preface by Dr. Johnson, Farmer's Essay, etc., etc., 12 vols.
Shakespeariana, any vols. containing any data on Shakespeare's Medical Knowledge, or on his knowledge of Botany and allied sciences.
Sheridan's The Rivals, Temple Dramatists.

H. S. Nichols—Continued
Sheridan's She Stoops to Conquer, Temple Dramatists.
Smith, The Simple Life.
Sotheran's Catalogue of Books, 1862, a bound vol.
Spiritualism, all works on or relating to.
Spray, Arlington, or Born of the Tempest, pub. about 1880.
Standage, Agglutinants of all kinds for all purposes.
Stevenson, Robert Louis, Prayers Written at Vailima, reproduced in gold and colors after the drawings of Alberto Sangorski, pub. $2.00, Scribner's.
Surtees' Hawbuck Grange, pub. by Bradbury & Agnew, London.
Taylor, Bayard, Assays and Notes, pub. by Putnam.
Theosophy, all works on or relating to.
Tredgold, Mental Deficiency, pub. by Wood (?).
Treitschke's History of German (in German), complete ed.
Twain, Mark, Innocents Abroad, 1st issue of 1st ed.
Vincent, Twelve Bad Women.
Voice Culture, a standard, scientific work on.
Wood, Mrs. Henry, Within the Maze, Bentley, London, or any other edition.
Zola's Works, a full set complete, English trans.

Powner's Book Store, 33 N. Clark St., Chicago.
Thomas Robinson and His Descendants, 1902 ed.
Lubson, Math. Sel Taught, ed. by Harrison Duplee.
Jordan, Leading American Men of Science, Holt, 1910.
Fithian, Pilgrim's Thoughts, Shakespeare Press, 1913.
Grant, Brewing and Distilling, Van Nostrand.
Ingle, Chemistry of Fire and Fire Prevention, Spon, 1900.
Milman, History of Latin Christianity, v. 1-2, Standard ed., Doran, 1893.
Warner, Famous Introductions to Shakespeare's Plays.
Wells, Wheels of Chance.
Wright, Brief Historical Sketch of Negro Education in Ga., Robinson Printing House, 1894.
Mayo, Opportunity and Obligation of the Educated Class of the Colored People of the Southern States, 1899.
Lovingood, Why Hic Haec Hoc for the Negro, 1900.
Johnson, School History of the Negro Race in America, 1619-1890, Edwards, 1891.
Haygood, Case of the Negro as to Education in the Southern States, etc., 1885.
Chamberlain, Present Phases of Our So-called Negro Problem, 1904.
Brown, Plea for Industrial Education Among Colored People, 1884.
Hudson, Makuen, Collected Papers Extracted from Various Medical Serials.
Root, Classical Mythology in Shakespeare, Holt, 1903.
Stickley, Craftsman Houses, Craftsman Pub. Co., 1913.
Farrell, Introduction to Political Philosophy, Longmans, 1917.
Hawes, Gournia of Vosidiki, Appleton, 1912.
Rainsford, Land of the Lion, Doubleday, 1909.
Amidon, My Lady's Tumbler, Harn.
Ferrari, American Institutions for the Education of the Deaf, Volta Bureau, 1908.
Deane, Mounted Police Life in Canada, Funk, 1916.
McGovney, Civil Government in the Philippines, Scott, 1903.
Peters Nippur, or Explorations and Adv. on the Euphrates, Putnam, 1897.
Hilprecht, Explorations in Bible Lands During the 19th Century, Holman, 1903.
Baedeker, Russia, Scribner, 1914.
Vig, Danes Who Have Fought in and for America, from 1640-1865, Eberlin, 305 E. 206th St., New York.
Gladstone, Life of George Whitfield, Amer. Tract, 1901.

W. W. Nisbet, 12 So. Broadway, St. Louis, Mo.
Gallery of Plays and Players, no. 11.
Hepner, Adolph, Die Ikarier.
Life of Jefferson Davis, by His Wife, vol. 1 only.
Shaw, Albert, Icaria.
Waddell, Louisiana.
Boot Making and Mending, anything.
Spurgeon's Sermons.
Edersheim, Life of Christ.
Encyclopedia Britannica, 9th ed.
Ingersoll, Life, Fac-simile Autograph ed.
Lane's Bible.
Meickeljohn, Atlas, Bruce.
American Stud Book, vols. 7, 8, 9, 10.
Talmadge, Sermons.

Norman, Remington Co., Charles St., Baltimore, Md.
McGaffey, Outdoors.
W. Clark Russell's Works.

BOOKS WANTED—Continued

Norman, Remington Co.—Continued

Mitchell, Geo. Moore.
Blake, Illustrations of the Book of Job.
Engineering News Record, Oct. 25, 1917; Jan. 31, 1918; Feb. 7, 1918.

J. & M. Ottenheimer, 321 W. Baltimore St., Baltimore, Md.

Book of Knowledge, Harvard Classics.
Stoddard Lectures, History of the American Stage, T. Alliason Brown.
Shiply, Wm., True Treatise of Art of Fly Fishing.
Weils, H. P., Fly Rods and Fly Tackle.
Henshall, Favorite Fish and Fishing.
Doughty, Chas. M., Arabia Deserts, Travels in, 2 vols., Cambridge University Press, 1888.
Sadlier, G. F., Arabia, Diary Journey Across in 1819, 1866.
Fraser's Magazine, Sept., 1876.
Palgrave, W. G., Arabia, Narrative of a Year's Journey (1862-63), 2 vols., 1865.
Pocockia, Evardo, Arabum, Specimen Historiae, edited Joseph White, Oxford, 1806.
Neibuhr, M., Arabia, Travels Through, trans. by Heron, 2 vols., Edinburgh, 1792.
Nineteenth Century Magazine, Sept., 1880, May, 1884.
Burkhardt, J. L., Notes on Bedouins and Wahabys, 2 vols., London, 1831.
Burkhardt, J. L., Travels in Arabia, 2 vols., London, 1829.
Blackwood's Edinburgh Magazine, vol. 86.
Fortnightly Review, vol. 29.
Naturalist's Library, vol. 12, Edinburgh, 1843.
Martin, W. C. L., History of the Horse, London, 1845.
Sidney, S., Book of the Horse, Cassell, London and New York.
Pelley, Col. L., Journey to the Wahabee Capital of Riyadh, Bombay, 1866.
Southern Literary Messenger, containing Poe items.
Shakespeare's Seven Ages, drawn and engraved by Henry Alken, London, 1824.
Carlyle, Jane Welch, Complete Letters of.

C. C. Parker's Book Department, Seventh and Grand Ave., Los Angeles, Cal.

A Few Remarks, Simeon Ford.
Lost Atlantis, Wilson.
The Celestial Dawn, W. F. Evans.
The New Age and Its Messenger.
Life and Letters of Andrew Ellicott.
French Men, Women and Books, Betham-Edwards.
St. John, Modern Reader's Bible, leather.
Etchingham Letters.
A Prophet in Babylon, W. J. Dawson.
Rarahu, Pierre Loti.
American Stage of Today, pub. Collier.
Gentleman Garnett, H. B. Vogel.
Expansion of Europe, Ramsey Muir.
Great Napoleon's Mother, Tchudi.
Das Hohe Lied, Suderman.
Letters of a Japanese Schoolboy, Wallace Irwin.
The Dream Child, Huntley.
Elective Affinities, Goethe.
Bears' Claws, Mason & Hilliard.
When God Laughs, Jack London.
Lost Face, Jack London.
People of the Abyss, Jack London.
Theft, a play, Jack London.
Women Designers of Book Plates, Wm. Stone.
Oahspe Bible.
Young April, Egerton Castle.
Provincetown Plays, Second and Third Series.
White Hyacinths, Elbert Hubbard.
Pandora's Box, Frank Wedekind.

Charles H. Platz, 132 State St., Albany, N. Y.

Bolingbroke's Works.
Speeches of Curran, Grattan, Chatham, Sheil and R. B. Sheridan.

P. O. Box 64, Madison Square Station, New York. [Cash.]

Doggett's New York City Street Directory, 1851.
Registered Voters of New York City, 1877.

Presbyterian Board of Publication, 509 So. Wabash Ave., Chicago.

Variorum Bible.

Presbyterian Board of Publication, 415 Church St., Nashville, Tenn.

Stalker, Teaching of Jesus.
Paterson, Pauline Theology.
Allen, Blue Grass Region of Kentucky.
Pittinger, Interwoven Gospels.

Presbyterian Board of Publication, 315 N. Tenth St., St. Louis, Mo.

International Standard Bible Encyclopaedia, edited by Orr, 5 vols.

Presbyterian Board of Publication, 278 Post St., San Francisco, Cal.

Heart of the Gospel, Pierson.
Miracle of Missions, Pierson, 4 vols.
Divine Art of Preaching, Pierson.
In the Gloaming, M. C. Chamberlain, Scroll Pub. Co.

Preston & Rounds Co., 98 Westminster St., Providence, R. I.

Landmarks of Botanical History, E. Greene.
Rathorn, Chicago's Foreign Citizens.
Rathorn, Four Years in the Chinese Navy.

C. S. Pratt, 161 Sixth Ave., New York. [Cash.]

Witlack on Golf, Outing Co.
Wm. Knight, Letters of the Wordsworth Family.
H. J. Stack, Ministry of the Beautiful.
Garner's Omar Khayyam.
Bell, Elocutionist.

Public Library, Detroit, Mich.

Currie, B. W., Tractor and Its Influence Upon Agricultural Implement Industry.

Public Library, Tacoma, Washington.

James Peake, Elementary Principles of Naval Architecture.

Putnams, 2 West 45th St., New York.

Findlay, Arnold of Rugby.
A Tight Squeeze.
Howe, Taxation and Taxes in U. S.
Hart, Foundation of American Foreign Policy.
Baby World.
Adler, Marriage and Divorce.
George Washington, Words of Wisdom Series.
Robinson, Sam Lovell's Samps.
The Age of Petronius.
Observation on the Boxer War.
Fair Play for the Republic of China.
Collier, America and the Americans.
Sir Henry Newbolt, The Old Country.
Harris, Memories of Georgia.
Matthews, A Confident Tomorrow, A Father's Son.
Perry, The Girl's Nest.
Mutt and Jeff Cartoons, Part 1.
Smith, Francis Scott Key.
Collier, Parish of Two, 1st ed.
Bacon, Margarita's Soul.
Educational Review, Feb. and June, 1895.
Ginn's Harvard ed., Shakespeare, vols. 3-4,-9.
Irving ed. Shakespeare, vol. 5, Scribner.
Wilde, vols. 2 and 9, Uniform ed., Keller.
Development of Modern Art, Meier-Graefe.
Dictionary of the Chippewa Language.
Bynner, New World.
Autobiography of John Galt.
Little Giant Encyclopedia, pub. Houghton.

The Rare Book Shop, 813 Seventeenth St., Washington, D. C.

International Studio, Feb., March and April, 1916.
Cassells' Photographic Ency., 1 vol. ed.
Adams' Hist. of U. S., vols. 3 to 9 incl.
Burton, City of the Saints.
Confederate Note, $1,000.00.

Peter Reilly, 133 N. 13th St., Philadelphia.

Horace Odes, pub. since 1850.
Art in America, June, 1915.
The State, June 9, 1912.
Catalog of the Gilbert Stuart Sale.

Fleming H. Revell Co., 17 N. Wabash Ave., Chicago.

The World's Parliament of Religions, vol. 1, Parliament Publishing Co., Chicago.

Riverbank Laboratories, Geneva, Kane Co., Ill.

Works on ciphers, cryptography, cryptology, steganology, steganography, pollygraphy, crytomenytics, scotography, and synthemology, also deciphering, published at any time priorto 1825. Please send careful description, date and price.

BOOKS WANTED—Continued.

E. R. Robinson, 410 River St., Troy, N. Y.

Wright, C. D., Industrial Evolution of the U. S.
Champney, Bourbon Châteaux of France.
Champney, Rennaissance Châteaux of France.
Perkins, Cathedrals and Châteaux of France.
R. I. Civil and Military Lists.
Roster of Conn. Troops in the Revolution.
Ramsey's Annals of Tennessee.
Heywood's Memoirs.
Bartram, Travels Through Georgia.
Kley, H., Spizzenbuch, in English.
Pennell, Pen and Ink Drawing.
Dunlop, Anatomical Diagrams.
Patterson, Nautical Encyclopedia.
Patterson, Kedge Anchor.
Dumas' Works, Little, Brown & Co. ed.
Haupt, L., Essays on Road-making and Maintenance.
Fletcher, J. B., The Religion of Beauty in Woman.
Remington, F., Sun Down Le Flau.
Remington, F., Frontier Sketches.
Remington, F., John Ermine of the Yellowstone.
Dodge, Gen. G. M., How We Built the Union Pacific Railway and Other Papers.
Warner, F. W., Montana and the Northwest Territory, Chicago, 1879.
Villard, H., The Northern Pacific Railroad Co., N. Y., 1884.
Pamphlets relating to the Northern Pacific R. R. Co.

Robson & Adee, Schenectady, N. Y.

Strength of Material, Ewing.

Ruebush-Elkins Co., Dayton, Va.

Sam'l Brown's Captives of Abbs Valley.
Hale's Trans-Allegheny Pioneers.
Alex. Brown's The Cabells and Their Kin.
Any West Virginia County History.

"S. R.," care Publishers' Weekly.

Hampton's Magazines, from date of issue.

Schaefer & Koradi, S. W. Cor. 4th & Wood Sts., Philadelphia.

Barry, W., Newman.
Björnson, Arne.
Chandler, The Literature of Roguery.
Johnson, Sam, Dictionary of the English Language, first ed.
The Oxford Dictionary.

Schulte's Book Store, 80 Fourth Ave., New York.

Revue de L'Histoire des Religions, complete file or partial list.
Barlow, Joel, any early editions.
Ames, Fisher, any early editions.
Brackinridge, Hugh H., any early editions.
Brown, Charles Brockdon, any early editions.
Belknap, Jeremy, any early editions.
Any pamphlets or books on Belgian Congo Atrocities.
Schenck Genealogy.
Shufeldt's Studies of the Human Form.
Rev. William Schenck, His Ancestors and Descendants, compiled by A. D. Schenck.
Pulpit Commentary, Psalms, Luke, Romans and Daniel.
Reclus, The Earth.
Schuyler, Empirical and Rational Psychology.

E. Schwartz, Fox St. P. O. Station, New York.

Book of Knowledge.

Scrantom, Wetmore & Co., Rochester, N. Y.

Sinclair, The Belfry.

Charles Sessler, 1314 Walnut St., Philadelphia.

Life of Francis Paget, Bishop of Oxford.

The Sherwood Co., 20 John St., New York.

Battles and Leaders of the Civil War.
Cellini's Memoirs, John Addington Symond's Trans.
Century Atlas.
Ethics of Aristotle, Necomachean, Welldon's Trans.
Great Work, T. K.
Harrison, F., Calendar of Great Men.
Kelly, Little Citizens.
Lagerlöf, Gosta Berling, Chapman & Hall, 1894.
Lodge, Story of the Revolution.
MacDonald, Man Behind the Moon.

The Sherwood Co.—Continued

Mark Twain, 25 vols.
Makers of History.
Osborn, Questioned Documents, Lawyers Co-op. Pub. Co.
Original Mr. Jacobs.
Steinmetz, General Lectures of Electrical Engineering.
Stoddard's Lectures.
Standard Real Estate Annual ed. Chittick, Mekkelsen & Neil.
Winston's Cumulative Ency., vols. 2 and 8, ½ pigskin.

E. L. Shettles, Brenham, Texas.

Life of Gen. Isaac I. Stevens, by His Son, vol. 1 or set.
Marshall's History of Ky.
Overland Monthly, early nos.

Sibley, Lindsay & Curr Co., Rochester, N. Y.

Comparetti, Virgil in the Middle Ages, trans. by Benecke, Macmillan Co.

George D. Smith, 547 Fifth Ave, New York.

Hinds, C. Lewis, Post Impressionists.
Dewak, G. A. B., Book of the Dry Fly.
Skues, G. E. M., Minor Tactics of the Chalk Stream.
Vade Mecum of Fly Fishing for Trout, Putnam, 1846-51.
Stewart, W. C., Practical Angler, 1857.
Webster, D., Angler and Loop Rod, 1885.
Ronald's Fly Fisher's Entomology, 1836.
Rennie, Alphabet Scientific Angling, 1833.

Smythe's, Ins., 12 So. Third St., Columbus, Ohio.

Spots, Ezra Kendall.
Pansy Books, all $1.50 titles.
Occult Chemistry, Anne Besant.

R. M. Smythe, Produce Exchange, New York.

Engineering & Mining Journal, Indexes to back vols. wanted, 1913 and many other years.

P. Stammer, 61 Fourth Ave., New York.

Meier-Graefe, Development of Modern Art.
Plumb, History of Military Telegraph.
Chevreul, On Colour.
Latham, Gardens of Italy, Old and New.
Hood, Treatise on Bone Setting.
Tyler, Primitive Culture, vol. 2.
Ramsey's Annals of Tenn.
Heywood's Memoirs.
Bartram's Travels Through Georgia.
Furlong, Rivers of Life.
San Francisco Directory, 1864-65.

Standard Book Co., 98 Park Place, New York.

Burke's History of Virginia.
Harrison's History of Virginia.
onquest of Virginia.
Life and Correspondence of George Mason, Rowland Mason.

State House Book Shop, 221 S. 5th St., Philadelphia.

Port Folio, monthly magazine, Phila., 1801-10, title vol. 6, 1815; Feb., 1817.
Alice in Wonderland, New York, 1866.
Clute, W. N., Flora of Upper Susquehanna and Its Tributaries, 1898.
Elliott, Old Schuylkill Tales, 1906.

G. E. Stechert & Co., 151 W. 25th St., New York.

Chandler, Romance of Roguery, Lemcke.
Dexter, Biogr. Sketches Graduates Yale College, 6 vols.
English Journal, vols. 1 to 4, any nos.
Mason, Art of Music, 14 vols.
Mahan, A. T., Any works by.
Warren, Mastodon Giganteus of America, 1855.

W. K. Stewart Co., 425 So. 4th Ave., Louisville, Ky.

The Thrall of Lief the Lucky.
Mysteries of Rudulpho.
Clarissa Harlan.

H. Stone, 137 Fourth Ave., New York.

Cooper, The Spy, first ed.
Shakespeare, American editions before 1800.
The Life of John Howard Payne.
Plays by John Howard Payne.

BOOKS WANTED—Continued

Guy Stonestreet, 507 Fifth Ave., New York.

Mark Twain, vols. 23, 24, 25, any edition.
Harriet Beecher Stowe, vol. 17.
Any publications on large or Japan paper of Houghton Mifflin & Co.
Hugo, Barrie ed., 28 vols., cloth.

Strawbridge & Clothier, Market St., Philadelphia.

Thou Shalt Not, A. Ross.
Professor's Daughter, Farquahar, Doubleday.
Three Studies in Literature, Gates, Macmillan.
Robert Browning's Personalia, Gosse, Houghton.
Beyond Chance of Change, Shafer, Macmillan.
Divine and Moral Songs, Watts, cloth, Amer. S. S. W.
Hours. with the Bible, Geekie, Old Testament.

E. H. Stück, 312 Washington Ave., Scranton, Pa.

I. C. S. Civil Engineering, Set, give date

Sunwise Turn, Inc., 2 East 31st St., New York.

Letters of a Post-Impressionist, Van Gogh.
Haldane, The Falls.
History of Painting.
Great God Pan, Machen.
Human Nature in Politics, Graham Waller.
Free Contriouution to Sexual Theory, Freud.
Imperialism, Hobson.

Tessaro's, 14 Maiden Lane, New York.

The Bolted Door, Gibbs.
Veslasquez, Robert Alan Mowbray Stevenson.
Plum Tree, David Graham Phillips.

Thoms & Eron, 50 John St., New York.

Century Dictionary, 12 vols., 1913 or later.
Stevenson's Deep Sea Voyage.
Hirn, Sacred Shrine.
Hirn, Origins of Art.
Seaman, Borrowed Plumes, Holt.
Williams, Wonders of Science in Modern Life, 10 vols.
Wingate, Ten Years' Captivity in Mahdi's Camp.
Austen, Lyre and Lancet.
Sharpe's Hills of Hingham.
Recollections of Robert E. Lee, 10 copies.
Hartwig's Sea and Its Living Wonders, 10 copies.
Takekoshi, Japanese Rule in Formosa, 10 copies.
Addison's Romantic Story of Mayflower Pilgrims, 10 copies.
Robert's History of Canada, 10 copies.
Long's Way of the Gods, 10 copies.
History of Orange County.
Bauer, Precious Stones.
Gissing, Workers in the Dawn, 3 vols., 1880.
Gissing, Isabel Clarendon, 2 vols., 1886.
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